AT&T 4Q2025 EARNINGS

2025 4th Quarter Earnings

January 28, 2026

AT&T

Cautionary Language Concerning Forward-looking Statements

Information set forth in this presentation contains financial estimates and other forward-looking statements that are subject to risks and uncertainties, and actual results might differ materially. A discussion of factors that may affect future results is contained in AT&T's filings with the Securities and Exchange Commission. AT&T disclaims any obligation to update and revise statements contained in this presentation based on new information or otherwise.

This presentation may contain certain non-GAAP financial measures (as identified throughout with an "*"). Reconciliations between the non-GAAP financial measures and the most comparable GAAP financial measures are available at the end of this presentation and on the company's website at investors.att.com.

2025 Highlights

74.2M
Postpaid Phone Subscribers
+1.5M Net Additions

32M+
Fiber Consumer & Business Locations Reached*
3M+ added in 2025

10.4M
AT&T Fiber Subscribers
+1M Net Additions

+42%
Convergence rate*
200 basis point increase YoY

* See end of presentation for non-GAAP reconciliations & other definitions

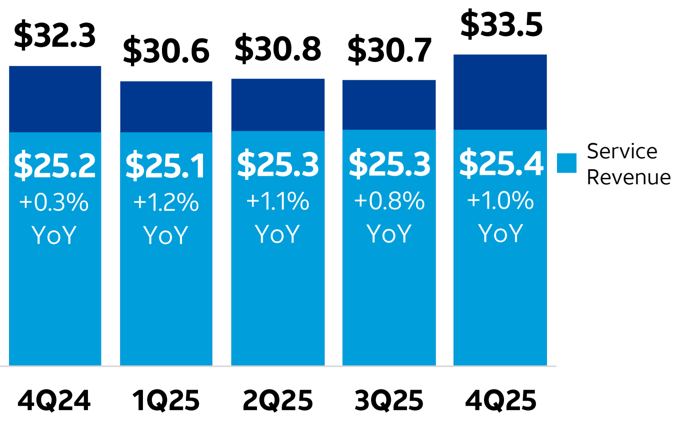
4Q25 Consolidated Results

+1.0%
Service Revenue Growth YoY

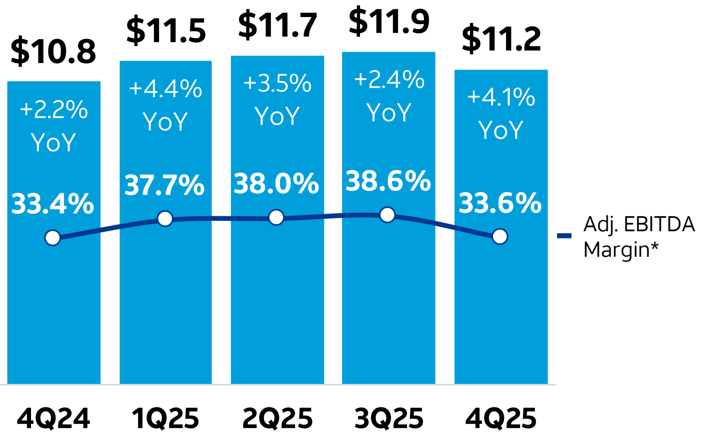
+4.1%
Adj. EBITDA* Growth YoY

$4.2B
Free Cash Flow*

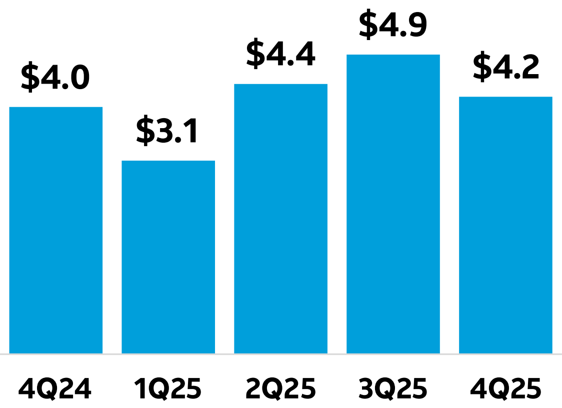
Revenue
$ in billions



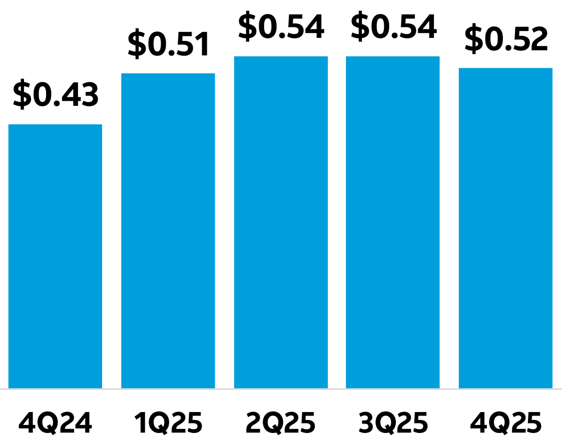
Adjusted EBITDA*
$ in billions



Free Cash Flow*
$ in billions, excludes DIRECTV



Adjusted EPS*
excludes DIRECTV



* See end of presentation for non-GAAP reconciliations

AT&T

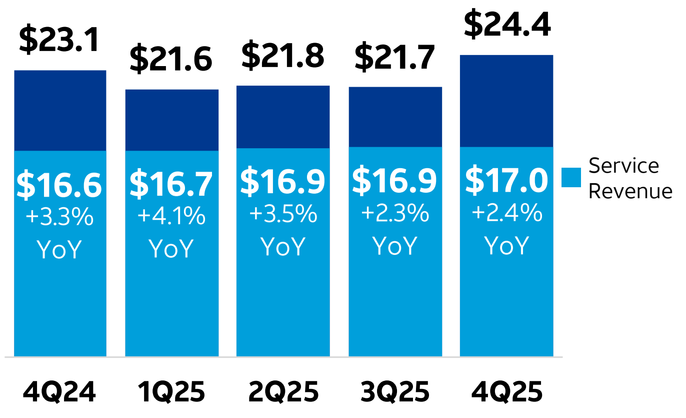
4Q25 Mobility | *Delivering Balanced & Profitable Growth*

+421K
Postpaid Phone Net Adds

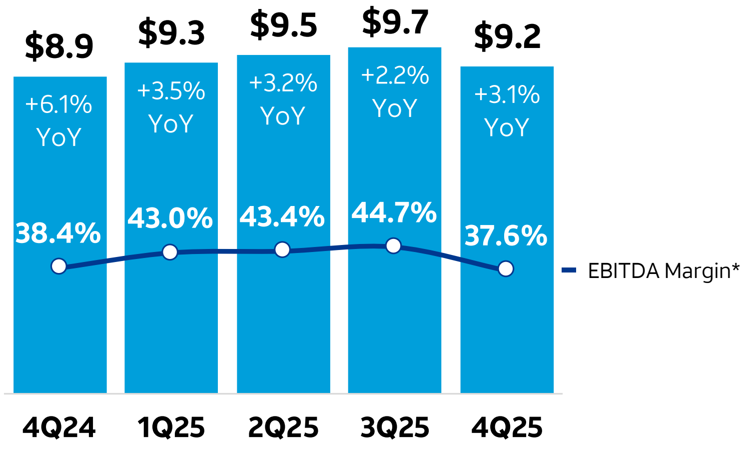
+2.4%
Service Revenue Growth YoY

+3.1%
EBITDA* Growth YoY

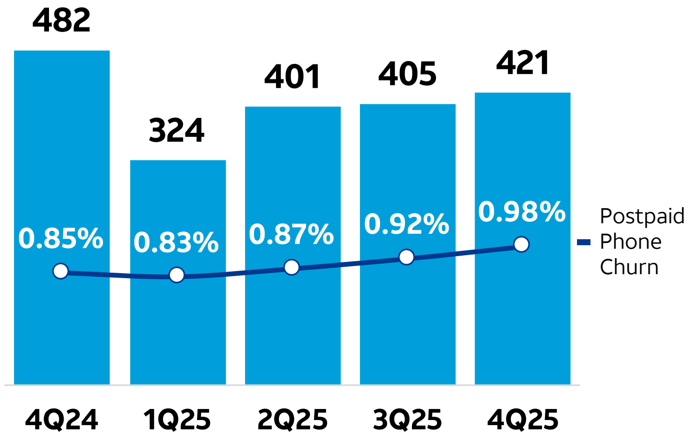
Revenue
$ in billions



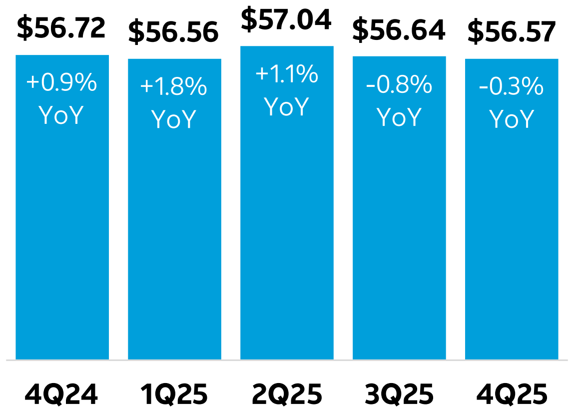
EBITDA*
$ in billions



Postpaid Phone Net Adds
Net Adds in thousands



Postpaid Phone ARPU



* See end of presentation for non-GAAP reconciliations

AT&T

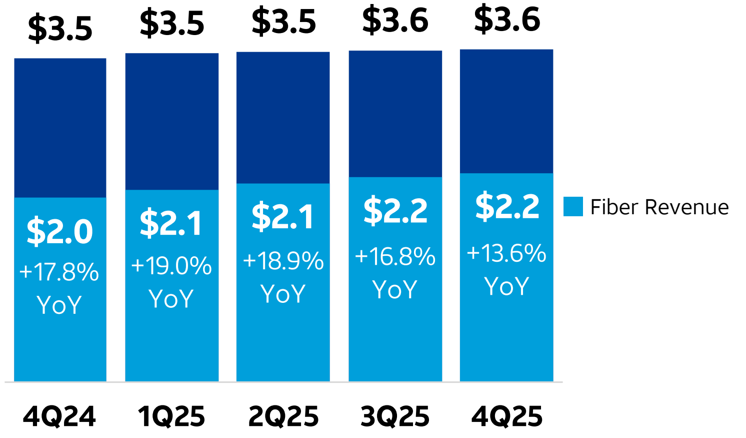
4Q25 Consumer Wireline | *Winning in Fiber & Convergence*

+283K
AT&T Fiber Net Adds

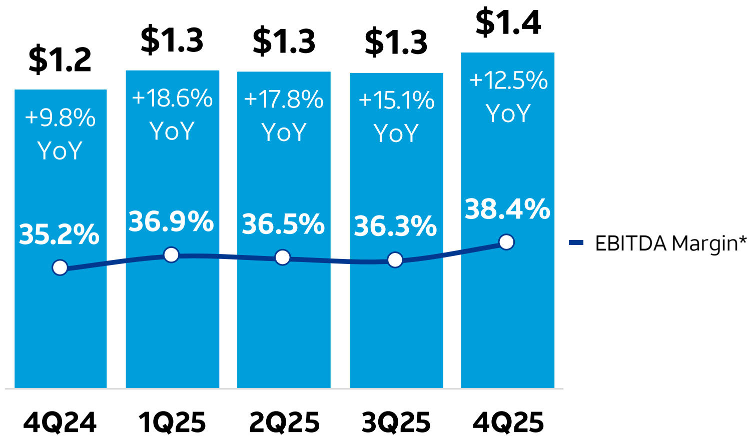
+221K
AT&T Internet Air Net Adds

+13.6%
AT&T Fiber Revenue Growth YoY

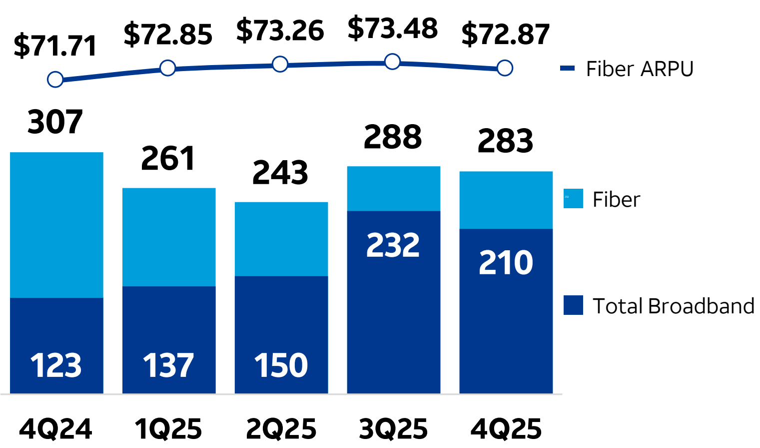
Revenue
$ in billions



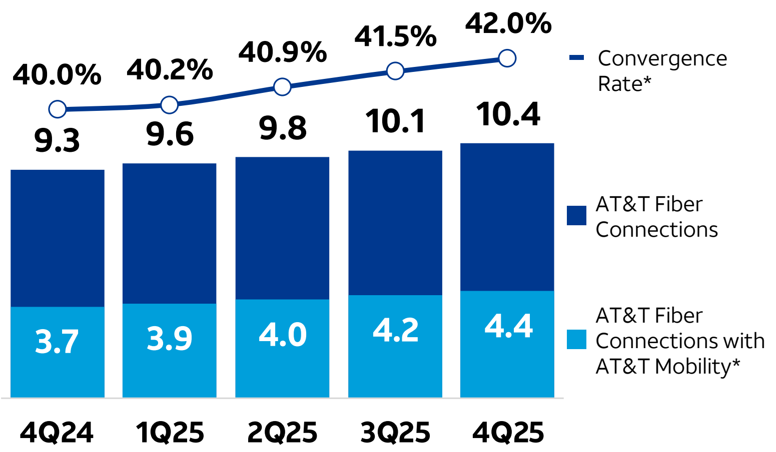
EBITDA*
$ in billions



Net Adds
Net Adds in thousands



Converged Customers*
in millions



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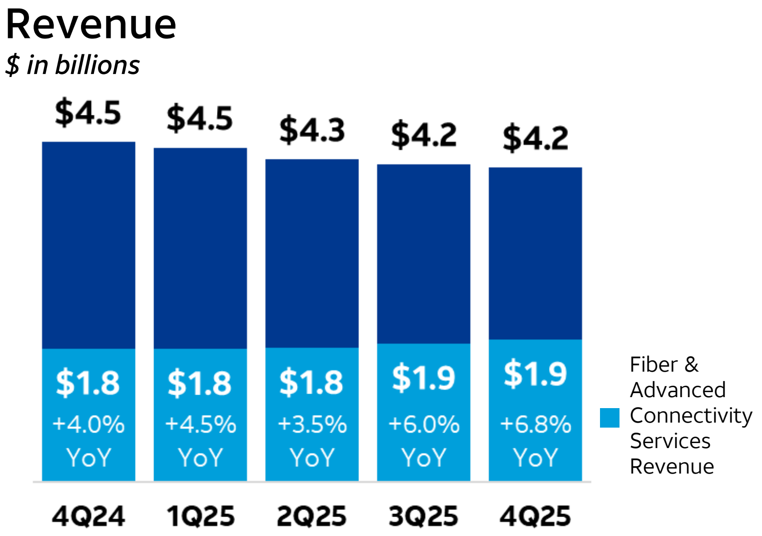
AT&T

4Q25 Business Wireline | *Managing Connectivity Transition*

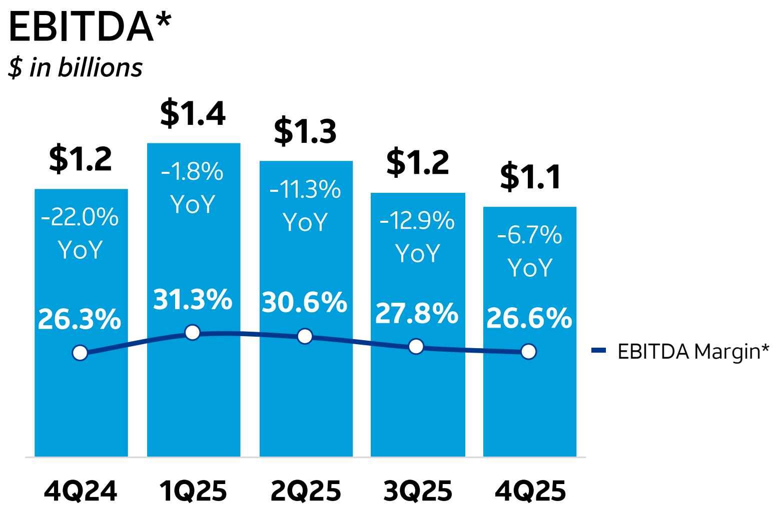
+6.8%

Fiber & Advanced Connectivity Services Revenue Growth YoY



-6.7%

EBITDA* Growth YoY



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AT&T

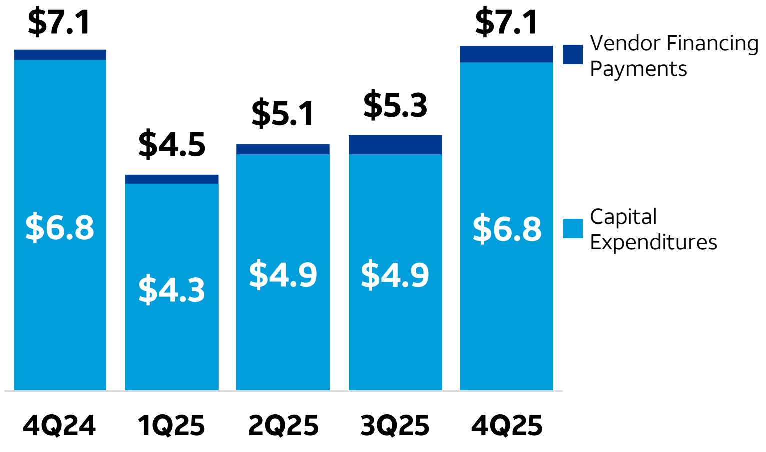
4Q25 Capital Allocation

$1.8B

4Q25 Share Repurchases From 2024 Authorization

Capital Investment*

$ in billions



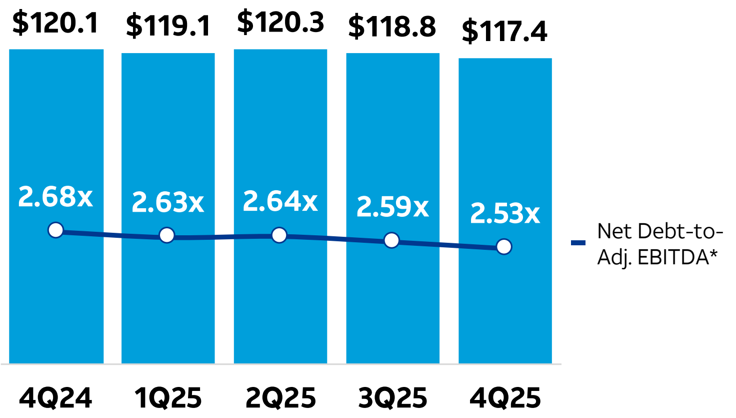
- Cash and cash equivalents of $18.2B as of end of 4Q25
- Immaterial FX impact to debt balance in 4Q25 (full year 2025 pressure of ~$3.9B)
- Returned $12.4B to shareholders in 2025 via dividends and share repurchases authorized in 2024

-$2.7B

Net Debt* Reduction YoY

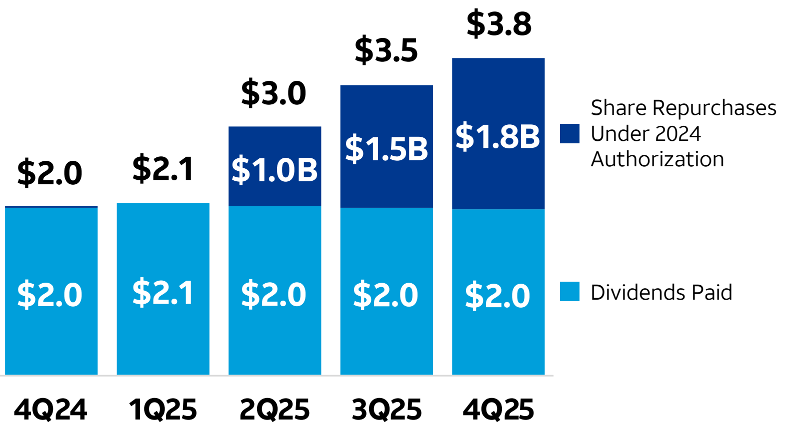
Net Debt* & Leverage

$ in billions



Shareholder Returns

$ in billions



* See end of presentation for non-GAAP reconciliations

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Long-Term Outlook | 2026 - 2028

SERVICE REVENUE	**Growth in low-single-digit range annually**
Advanced Connectivity	*Growth in mid-single-digit range annually, including expected growth of 5%+ in 2026*
ADJUSTED EBITDA*	**Growth in the 3% to 4% range in 2026, improving to 5%+ in 2028**
Advanced Connectivity	*Growth in mid-to-high-single-digit range annually, including expected growth of 6%+ in 2026*
CAPITAL INVESTMENT*	**$23B to $24B range annually**
FREE CASH FLOW*	**$18B+ in 2026, $19B+ in 2027, and $21B+ in 2028**
ADJUSTED EPS*	**$2.25 to $2.35 in 2026 with a double-digit 3-year CAGR through 2028**

* See end of presentation for non-GAAP reconciliations

Q&A

Non-GAAP Measures and Reconciliations to GAAP Measures

EBITDA, **EBITDA margin**, **adjusted EBITDA**, and **adjusted EBITDA margin** are non-GAAP financial measures that are frequently used by investors and credit rating agencies to provide relevant and useful information.

Adjusted EBITDA is calculated by excluding from operating revenues and operating expenses certain significant items that are non-operational or non-recurring in nature, including dispositions and merger integration and transaction costs, significant abandonments and impairments, benefit-related gains and losses, employee separation and other material gains and losses.

Adjusted EBITDA margin is adjusted EBITDA divided by total operating revenues.

Estimates for Adjusted EBITDA, and EBITDA at the segment level, depend on future levels of revenues, expenses and other metrics which are not reasonably estimable at this time. Accordingly, we cannot provide reconciliations for projected adjusted EBITDA or segment EBITDA, and the most comparable GAAP metrics without unreasonable effort.

EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin

Dollars in millions	4Q23	1Q24	2Q24	3Q24	4Q24	2024	1Q25	2Q25	3Q25	4Q25	2025
Net Income	$ 2,582	$ 3,751	$ 3,949	$ 145	$ 4,408	$ 12,253	$ 4,692	$ 4,861	$ 9,677	$ 4,156	$ 23,386
Additions:											
Income Tax Expense	354	1,118	1,142	1,285	900	4,445	1,299	1,237	976	109	3,621
Interest Expense	1,726	1,724	1,699	1,675	1,661	6,759	1,658	1,655	1,700	1,791	6,804
Equity in Net (Income) Loss of Affiliates	(337)	(295)	(348)	(272)	(1,074)	(1,989)	(1,440)	(485)	20	10	(1,895)
Other (Income) Expense - Net	946	(451)	(682)	(717)	(569)	(2,419)	(455)	(767)	(6,254)	(278)	(7,754)
Depreciation and amortization	4,766	5,047	5,072	5,087	5,374	20,580	5,190	5,251	5,317	5,128	20,886
EBITDA	10,037	10,894	10,832	7,203	10,700	39,629	10,944	11,752	11,436	10,916	45,048
Transaction, legal and other costs[1]	26	32	35	34	22	123	79	49	487	12	627
Benefit-related (gain) loss	(97)	(39)	(10)	(73)	55	(67)	6	(70)	(62)	(26)	(152)
Asset impairments and abandonments and restructuring	589	159	480	4,422	14	5,075	504	-	-	334	838
Adjusted EBITDA	$ 10,555	$ 11,046	$ 11,337	$ 11,586	**$ 10,791**	$ 44,760	**$ 11,533**	**$ 11,731**	**$ 11,861**	**$ 11,236**	**$ 46,361**
YoY Growth Rate					***2.2%***		***4.4%***	***3.5%***	***2.4%***	***4.1%***	***3.6%***
Operating Income	$ 5,271	$ 5,847	$ 5,760	$ 2,116	$ 5,326	$ 19,049	$ 5,754	$ 6,501	$ 6,119	$ 5,788	$ 24,162
YoY Growth Rate					*1.0 %*		*(1.6)%*	*12.9 %*	*189.2 %*	*8.7 %*	*26.8 %*
Total Operating Revenues					32,298		30,626	30,847	30,709	33,466	125,648
Operating Income Margin					16.5%		18.8%	21.1%	19.9%	17.3%	
Adjusted EBITDA Margin					**33.4%**		**37.7%**	**38.0%**	**38.6%**	**33.6%**	

[1] Includes certain legal reserves and settlements that cover extended historical periods and/or are unpredictable in both magnitude and timing, and therefore are distinct and separate from normal, recurring legal matters. Such costs are presented net of expected insurance recoveries and are primarily associated with legacy legal matters and the expected resolution of certain litigation associated with cyberattacks disclosed in 2024. The third quarter of 2025 and the year ended December 31, 2025 also includes approximately $440M of apportioned property and casualty settlements.

Non-GAAP Measures and Reconciliations to GAAP Measures

At the segment or business unit level, **EBITDA** is operating income before depreciation and amortization. **EBITDA margin** is EBITDA divided by total revenues.

AT&T Fiber connections with AT&T Mobility is defined as AT&T Fiber connections that are also primary Mobility account holders that subscribe to consumer postpaid phone service. We refer to these customers as **Converged Customers**. 4Q25 convergence metrics are presented based on available information and are subject to revision.

Convergence rate represents the ratio of Converged Customers to AT&T Fiber connections.

Reached Locations with fiber include consumer and business locations: (i) passed with fiber, and (ii) served with fiber through commercial open-access providers.

Business Unit EBITDA, EBITDA Margin

Dollars in millions	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25
Mobility									
Operating Income	$ 6,214	$ 6,468	$ 6,719	$ 7,003	$ 6,124	$ 6,740	$ 6,931	$ 7,125	$ 6,400
YoY Growth Rate					*(1.4)%*	*4.2 %*	*3.2 %*	*1.7 %*	*4.5 %*
Add: Depreciation and amortization	2,162	2,487	2,476	2,490	2,764	2,526	2,556	2,577	2,763
EBITDA	$ 8,376	$ 8,955	$ 9,195	$ 9,493	$ **8,888**	$ **9,266**	$ **9,487**	$ **9,702**	$ **9,163**
YoY Growth Rate					***6.1%***	***3.5%***	***3.2%***	***2.2%***	***3.1%***
Total Operating Revenues					23,129	21,570	21,845	21,713	24,354
Operating Income Margin					26.5%	31.2%	31.7%	32.8%	26.3%
EBITDA Margin					**38.4%**	**43.0%**	**43.4%**	**44.7%**	**37.6%**
Consumer Wireline									
Operating Income	$ 229	$ 213	$ 184	$ 196	$ 276	$ 349	$ 335	$ 325	$ 538
YoY Growth Rate					*20.5 %*	*63.8 %*	*82.1 %*	*65.8 %*	*94.9 %*
Add: Depreciation and amortization	880	881	914	924	942	949	958	964	832
EBITDA	$ 1,109	$ 1,094	$ 1,098	$ 1,120	$ **1,218**	$ **1,298**	$ **1,293**	$ **1,289**	$ **1,370**
YoY Growth Rate					***9.8 %***	***18.6 %***	***17.8 %***	***15.1 %***	***12.5 %***
Total Operating Revenues					3,465	3,522	3,541	3,555	3,565
Operating Income Margin					8.0 %	9.9 %	9.5 %	9.1 %	15.1 %
EBITDA Margin					**35.2 %**	**36.9 %**	**36.5 %**	**36.3 %**	**38.4 %**
Business Wireline									
Operating Income (Loss)	$ 165	$ 64	$ 102	$ (43)	$ (211)	$ (98)	$ (201)	$ (354)	$ (163)
YoY Growth Rate					*(227.9)%*	*(253.1)%*	*(297.1)%*	*(723.3)%*	*22.7 %*
Add: Depreciation and amortization	1,369	1,362	1,386	1,399	1,408	1,498	1,521	1,535	1,280
EBITDA	$ 1,534	$ 1,426	$ 1,488	$ 1,356	$ **1,197**	$ **1,400**	$ **1,320**	$ **1,181**	$ **1,117**
YoY Growth Rate					***(22.0)%***	***(1.8)%***	***(11.3)%***	***(12.9)%***	***(6.7)%***
Total Operating Revenues					4,545	4,468	4,313	4,248	4,202
Operating Income Margin					(4.6)%	(2.2)%	(4.7)%	(8.3)%	(3.9)%
EBITDA Margin					**26.3 %**	**31.3 %**	**30.6 %**	**27.8 %**	**26.6 %**

Non-GAAP Measures and Reconciliations to GAAP Measures

Adjusted EPS is calculated by excluding from operating revenues, operating expenses, other income (expenses) and income tax expense, certain significant items that are non-operational or non-recurring in nature, including dispositions and merger integration and transaction costs, actuarial gains and losses, significant abandonments and impairments, benefit-related gains and losses, employee separation and other material gains and losses.

Reconciliations of adjusted EPS to the most comparable GAAP metric can be found at investors.att.com and in our Form 8-K dated January 28, 2026. The company expects adjustments to 2026 reported diluted EPS to include acquisition-related amortization, a non-cash mark-to-market benefit plan gain/loss and other items. The company expects the mark-to-market adjustment, which is driven by interest rates and investment returns that are not reasonably estimable at this time, to be a significant item. AT&T's projected 2026-2028 adjusted EPS depends on future levels of revenues and expenses, most of which are not reasonably estimable at this time. Accordingly, the Company cannot provide reconciliations between these projected non-GAAP metrics and the most comparable GAAP metrics without unreasonable effort.

Adjusted Diluted EPS

	4Q24	1Q25	2Q25	3Q25	4Q25	2025
Diluted Earnings Per Share (EPS)	$ 0.56	$ 0.61	$ 0.62	$ 1.29	$ 0.53	$ 3.04
Gain on sale of DIRECTV	-	-	-	(0.79)	(0.01)	(0.80)
Equity in net income of DIRECTV	(0.12)	(0.15)	(0.05)	-	-	(0.21)
Actuarial (gain) loss - net	0.01	-	-	-	0.06	0.06
Restructuring and impairments	-	0.05	-	-	0.04	0.09
Benefit-related, transaction, legal and other items	0.01	-	(0.03)	0.04	(0.02)	0.02
Tax-related items	(0.03)	-	-	-	(0.08)	(0.08)
Adjusted EPS (excludes DIRECTV)	**$ 0.43**	**$ 0.51**	**$ 0.54**	**$ 0.54**	**$ 0.52**	**$ 2.12**

Net debt-to-adjusted EBITDA ratios are non-GAAP financial measures that are frequently used by investors and credit rating agencies to provide relevant and useful information. Our net debt-to-adjusted EBITDA ratio is calculated by dividing net debt by the sum of the most recent four quarters of adjusted EBITDA (defined and calculated above). **Net debt** is calculated by subtracting cash and cash equivalents and time deposits (deposits at financial institutions that are greater than 90 days, e.g., certificates of deposit and time deposits), from total debt.

Net Debt-to-Adjusted EBITDA

Dollars in millions	4Q24	1Q25	2Q25	3Q25	4Q25
Adjusted EBITDA	$ 10,791	$ 11,533	$ 11,731	$ 11,861	$ 11,236
Trailing Twelve Months Adjusted EBITDA	44,760	45,247	45,641	45,916	46,361
Total Debt	123,532	126,161	132,311	139,468	136,100
Less: Cash and Cash Equivalents	3,298	6,885	10,499	20,272	18,234
Less: Time Deposits	150	150	1,500	350	500
Net Debt	**120,084**	**119,126**	**120,312**	**118,846**	**117,366**
Annualized Net Debt-to-Adjusted EBITDA Ratio	**2.68**	**2.63**	**2.64**	**2.59**	**2.53**

Non-GAAP Measures and Reconciliations to GAAP Measures

Free cash flow is a non-GAAP financial measure that is frequently used by investors and credit rating agencies to provide relevant and useful information. Prior periods have been recast to conform to the current period presentation to remove cash flows from our investment in DIRECTV, which we sold to TPG. Free cash flow is defined as cash from operations minus cash flows related to our DIRECTV equity method investment (cash distributions less cash taxes paid from DIRECTV), minus capital expenditures and cash paid for vendor financing (classified as financing activities). Due to high variability and difficulty in predicting items that impact cash from operating activities, capital expenditures and vendor financing payments, the company is not able to provide a reconciliations between projected 2026-2028 free cash flow and the most comparable GAAP metrics without unreasonable effort.

Dividend Payout Ratio: Free cash flow dividend payout ratio is defined as the percentage of dividends paid on common and preferred shares to free cash flow. Total dividend payout ratio for 2025 is calculated at total dividends paid of $8.2 billion divided by free cash flow of $16.6 billion.

Free Cash Flow

Dollars in millions	4Q24	1Q25	2Q25	3Q25	4Q25	2025
Net Cash Provided by Operating Activities	$ 11,896	$ 9,049	$ 9,763	$ 10,152	$ 11,320	$ 40,284
Less: Distributions from DIRECTV classified as operating activities	(1,072)	(1,423)	(503)	-	-	(1,926)
Less: Cash taxes paid on DIRECTV	254	-	251	-	-	251
Less: Capital expenditures	(6,843)	(4,277)	(4,897)	(4,887)	(6,781)	(20,842)
Less: Payment of vendor financing	(221)	(203)	(220)	(400)	(358)	(1,181)
Free Cash Flow (excludes DIRECTV)	**$ 4,014**	**$ 3,146**	**$ 4,394**	**$ 4,865**	**$ 4,181**	**$ 16,586**

Capital investment includes capital expenditures and cash paid for vendor financing. Due to high variability and difficulty in predicting items that impact capital expenditures and vendor financing payments, the company is not able to provide reconciliations between projected 2026-2028 capital investment and the most comparable GAAP metric without unreasonable effort.

Capital intensity is calculated as capital investment divided by operating revenues. Due to high variability and difficulty in predicting items that impact capital expenditures, vendor financing payments and future levels of revenues, the Company is not able to provide reconciliations between projected capital investment and projected capital intensity and the most comparable GAAP metrics without unreasonable effort.

Capital Investment

Dollars in millions	4Q24	1Q25	2Q25	3Q25	4Q25	2025
Capital expenditures	$ 6,843	$ 4,277	$ 4,897	$ 4,887	$ 6,781	$ 20,842
Payment of vendor financing	221	203	220	400	358	1,181
Capital Investment	**$ 7,064**	**$ 4,480**	**$ 5,117**	**$ 5,287**	**$ 7,139**	**$ 22,023**

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