

Financial and Operational Trends

INCOME STATEMENTS, CASH FLOWS, SEGMENT RESULTS, REVENUE DETAILS AND OPERATING VOLUMES

JULY 22ND, 2021



Consolidated Statements of Income

AT&T Inc.

Dollars in millions except per share amounts

Unaudited	3/31/19	6/30/19	9/30/19	12/31/19	2019	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21
Operating Revenues	\$ 44,827	\$ 44,957	\$ 44,588	\$ 46,821	\$ 181,193	\$ 42,779	\$ 40,950	\$ 42,340	\$ 45,691	\$ 171,760	\$ 43,939	\$ 44,045
Operating Expenses												
Cost of revenues												
Equipment	4,502	4,061	4,484	5,606	18,653	4,092	3,978	4,552	7,084	19,706	5,556	5,341
Broadcast, programming and operations	7,652	7,730	7,066	8,684	31,132	6,754	5,889	6,912	7,750	27,305	7,538	7,603
Other cost of revenues	8,585	8,721	8,604	8,446	34,356	8,342	8,116	8,375	8,076	32,909	7,993	8,155
Selling, general and administrative	9,649	9,844	9,584	10,345	39,422	8,760	9,831	9,266	10,182	38,039	9,382	9,361
Asset impairments and abandonments	-	-	-	1,458	1,458	123	2,319	73	16,365	18,880	-	4,555
Depreciation and amortization	7,206	7,101	6,949	6,961	28,217	7,222	7,285	7,030	6,979	28,516	5,809	5,761
Total Operating Expenses	37,594	37,457	36,687	41,500	153,238	35,293	37,418	36,208	56,436	165,355	36,278	40,776
Operating Income (Loss)	7,233	7,500	7,901	5,321	27,955	7,486	3,532	6,132	(10,745)	6,405	7,661	3,269
Interest Expense	2,141	2,149	2,083	2,049	8,422	2,018	2,041	1,972	1,894	7,925	1,870	1,684
Equity in Net Income (Loss) of Affiliates	(7)	40	3	(30)	6	(6)	(10)	5	106	95	52	41
Other Income (Expense) – Net	286	(318)	(935)	(104)	(1,071)	803	1,017	(231)	(3,020)	(1,431)	4,221	999
Income (Loss) Before Income Taxes	5,371	5,073	4,886	3,138	18,468	6,265	2,498	3,934	(15,553)	(2,856)	10,064	2,625
Income Tax Expense (Benefit)	1,023	1,099	937	434	3,493	1,302	935	766	(2,038)	965	2,122	751
Net Income (Loss)	4,348	3,974	3,949	2,704	14,975	4,963	1,563	3,168	(13,515)	(3,821)	7,942	1,874
Less: Net Income Attributable to Noncontrolling Interest	(252)	(261)	(249)	(310)	(1,072)	(353)	(282)	(352)	(368)	(1,355)	(392)	(304)
Net Income (Loss) Attributable to AT&T	\$ 4,096	\$ 3,713	\$ 3,700	\$ 2,394	\$ 13,903	\$ 4,610	\$ 1,281	\$ 2,816	\$ (13,883)	\$ (5,176)	\$ 7,550	\$ 1,570
Less: Preferred Stock Dividends	-	-	-	(3)	(3)	(32)	(52)	(54)	(55)	(193)	(50)	(56)
Net Income (Loss) Attributable to Common Stock	\$ 4,096	\$ 3,713	\$ 3,700	\$ 2,391	\$ 13,900	\$ 4,578	\$ 1,229	\$ 2,762	\$ (13,938)	\$ (5,369)	\$ 7,500	\$ 1,514
Diluted Earnings Per Share Attributable to Common Stock	\$ 0.56	\$ 0.51	\$ 0.50	\$ 0.33	\$ 1.89	\$ 0.63	\$ 0.17	\$ 0.39	\$ (1.95)	\$ (0.75)	\$ 1.04	\$ 0.21
Adjusted Diluted Earnings Per Share Attributable to Common Stock	\$ 0.86	\$ 0.89	\$ 0.94	\$ 0.89	\$ 3.57	\$ 0.84	\$ 0.83	\$ 0.76	\$ 0.75	\$ 3.18	\$ 0.86	\$ 0.89
EBITDA¹	\$ 14,439	\$ 14,601	\$ 14,850	\$ 12,282	\$ 56,172	\$ 14,708	\$ 10,817	\$ 13,162	\$ (3,766)	\$ 34,921	\$ 13,470	\$ 9,030
Adjusted EBITDA¹	\$ 14,802	\$ 15,041	\$ 15,079	\$ 14,365	\$ 59,287	\$ 14,232	\$ 14,112	\$ 13,313	\$ 12,889	\$ 54,546	\$ 13,564	\$ 13,585
Adjusted EBITDA Margin¹	33.0%	33.4%	33.8%	30.7%	32.7%	33.3%	34.5%	31.4%	28.2%	31.8%	30.9%	30.8%

Financial and Operating Statistics Summary

AT&T Inc.

Dollars in millions except per share amounts

Unaudited	3/31/19	6/30/19	9/30/19	12/31/19	2019	3/31/20	6/30/20	9/30/20	12/31/20	2020	3/31/21	6/30/21
Capital Expenditures:												
Purchase of property and equipment	\$ 5,121	\$ 5,421	\$ 5,141	\$ 3,752	\$ 19,435	\$ 4,938	\$ 4,434	\$ 3,819	\$ 2,361	\$ 15,552	\$ 3,972	\$ 3,926
Interest during construction - capital expenditures	61	51	48	40	200	28	32	32	31	123	61	33
Acquisitions, net of cash acquired:												
Spectrum and business acquisitions	117	203	804	685	1,809	100	1,074	41	636	1,851	22,884	28
Interest during construction - spectrum	-	-	-	-	-	-	-	-	-	-	-	257
Dividends Declared Per Share	\$ 0.51	\$ 0.51	\$ 0.51	\$ 0.52	\$ 2.05	\$ 0.52	\$ 0.52	\$ 0.52	\$ 0.52	\$ 2.08	\$ 0.52	\$ 0.52
End of Period Common Shares Outstanding (000,000)	7,297	7,305	7,303	7,255		7,125	7,125	7,125	7,126		7,140	7,140
Debt Ratio	47.4%	46.8%	45.9%	44.7%		45.7%	46.6%	44.9%	46.7%		49.6%	50.0%
Total Employees	262,290	257,790	251,840	247,800		244,490	243,350	234,630	230,760		228,470	226,840

See Notes to Financial and Operational Trends on page 15.

Consolidated Statements of Cash Flows
AT&T Inc.

Dollars in millions

Unaudited

	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Activities					
Net income (loss)	\$ 1,563	\$ 3,168	\$ (13,515)	\$ 7,942	\$ 1,874
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation and amortization	7,285	7,030	6,979	5,809	5,761
Amortization of film and television costs	1,716	2,463	2,155	2,886	3,370
Undistributed earnings from investments in equity affiliates	25	44	(70)	(47)	62
Provision for uncollectible accounts	419	412	361	321	275
Deferred income tax expense (benefit)	394	1,595	(573)	1,848	(76)
Net (gain) loss on investments, net of impairments	(59)	16	(53)	(119)	(118)
Pension and postretirement benefit expense (credit)	(747)	(750)	(747)	(974)	(925)
Actuarial (gain) loss on pension and postretirement benefits	-	63	4,106	(2,844)	197
Asset impairments and abandonments	2,319	73	16,365	-	4,555
Changes in operating assets and liabilities:					
Receivables	827	(201)	(105)	751	664
Other current assets, inventories and theatrical film and television production costs	(2,325)	(2,244)	(5,234)	(3,518)	(3,467)
Accounts payable and other accrued liabilities	37	(1,058)	3,495	(3,060)	(1,238)
Equipment installment receivables and related sales	(309)	(374)	(1,281)	1,190	(379)
Deferred customer contract acquisition and fulfillment costs	217	131	(77)	244	166
Postretirement claims and contributions	(117)	(181)	(576)	(343)	136
Other - net	814	1,936	(1,148)	(159)	53
Total adjustments	10,496	8,955	23,597	1,985	9,036
Net Cash Provided by Operating Activities	12,059	12,123	10,082	9,927	10,910
Investing Activities					
Capital expenditures ²	(4,466)	(3,851)	(2,392)	(4,033)	(3,959)
Acquisitions, net of cash acquired ²	(1,074)	(41)	(636)	(22,884)	(285)
Dispositions	229	81	3,213	51	584
Other - net	55	363	(7)	14	(119)
Net Cash (Used in) Provided by Investing Activities	(5,256)	(3,448)	178	(26,852)	(3,779)
Financing Activities					
Net change in short-term borrowings with original maturities of three months or less	(1,244)	(515)	-	687	(611)
Issuance of other short-term borrowings	7,050	1,000	-	15,485	955
Repayment of other short-term borrowings	(5,975)	(1,735)	(1,757)	-	(857)
Issuance of long-term debt	16,703	10,927	1	9,097	-
Repayment of long-term debt	(12,862)	(20,299)	(2,381)	(902)	(253)
Payment of vendor financing	(563)	(611)	(1,001)	(1,690)	(1,304)
Purchase of treasury stock	(17)	(3)	(15)	(176)	(9)
Issuance of treasury stock	26	4	17	63	22
Issuance of preferred interests in subsidiary	-	1,979	-	-	-
Redemption of preferred interest in subsidiary	-	-	(1,950)	-	-
Dividends paid	(3,737)	(3,741)	(3,741)	(3,741)	(3,830)
Other - net	807	(2,863)	588	(340)	(696)
Net Cash Provided by (Used in) Financing Activities	188	(15,857)	(10,239)	18,483	(6,583)
Net increase (decrease) in cash and cash equivalents and restricted cash	6,991	(7,182)	21	1,558	548
Cash and cash equivalents and restricted cash beginning of period	10,040	17,031	9,849	9,870	11,428
Cash and Cash Equivalents and Restricted Cash End of Period	\$ 17,031	\$ 9,849	\$ 9,870	\$ 11,428	\$ 11,976
Cash paid for interest	\$ 1,826	\$ 2,459	\$ 1,576	\$ 2,134	\$ 1,727

See Notes to Financial and Operational Trends on page 15.

AT&T Inc.

Free Cash Flow & Capital Investment Detail

Dollars in millions

Unaudited

Cash Flow Detail

	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Net cash provided by operating activities	\$ 14,284	\$ 11,389	\$ 11,943	\$ 8,866	\$ 12,059	\$ 12,123	\$ 10,082	\$ 9,927	\$ 10,910
Less: Capital expenditures	(5,472)	(5,189)	(3,792)	(4,966)	(4,466)	(3,851)	(2,392)	(4,033)	(3,959)
Free Cash Flow¹	8,812	6,200	8,151	3,900	7,593	8,272	7,690	5,894	6,951

Capital Investment Detail

Capital expenditures	\$ 5,472	\$ 5,189	\$ 3,792	\$ 4,966	\$ 4,466	\$ 3,851	\$ 2,392	\$ 4,033	\$ 3,959
Add: Vendor financing payments	1,017	765	449	791	563	611	1,001	1,690	1,304
Capital Investment¹	6,489	5,954	4,241	5,757	5,029	4,462	3,393	5,723	5,263
Add: FirstNet capital expenditures reimbursement	103	-	902	7	72	64	920	-	-
Gross Capital Investment¹	6,592	5,954	5,143	5,764	5,101	4,526	4,313	5,723	5,263

AT&T Inc.

FirstNet - Capital Expenditures and Reimbursements

Dollars in millions

Unaudited

Capital Expenditures Impact

Capital expenditures	\$ 5,472	\$ 5,189	\$ 3,792	\$ 4,966	\$ 4,466	\$ 3,851	\$ 2,392	\$ 4,033	\$ 3,959
FirstNet capital expenditures reimbursement	103	-	902	7	72	64	920	-	-
Capital expenditures, gross	5,575	5,189	4,694	4,973	4,538	3,915	3,312	4,033	3,959

FirstNet Reimbursements

Capital expenditures	\$ 103	\$ -	\$ 902	\$ 7	\$ 72	\$ 64	\$ 920	\$ -	\$ -
Operating expenses	31	-	338	3	58	18	484	-	-
Total reimbursements	134	-	1,240	10	130	82	1,404	-	-

See Notes to Financial and Operational Trends on page 15.

Operating Revenues and Adjusted EBITDA

AT&T Inc.

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues	\$ 44,957	\$ 44,588	\$ 46,821	\$ 42,779	\$ 40,950	\$ 42,340	\$ 45,691	\$ 43,939	\$ 44,045
Communications³	27,166	27,384	28,382	26,779	26,505	27,195	29,486	28,178	28,128
Mobility	17,292	17,701	18,700	17,402	17,149	17,894	20,119	19,034	18,936
Business Wireline	6,536	6,426	6,521	6,266	6,305	6,261	6,251	6,046	6,052
Consumer Wireline	3,338	3,257	3,161	3,111	3,051	3,040	3,116	3,098	3,140
WarnerMedia	8,777	8,282	9,453	7,765	6,728	7,395	8,554	8,526	8,791
Latin America	1,757	1,730	1,758	1,590	1,232	1,396	1,498	1,374	1,437
Vrio	1,032	1,013	982	887	752	753	762	743	749
Mexico	725	717	776	703	480	643	736	631	688
Corporate and Other^{3,14}									
Corporate, Acquisition-Related and Significant Items	547	550	528	534	589	628	456	426	361
Video	8,032	7,942	8,075	7,407	7,021	7,014	7,168	6,725	6,639
Eliminations ⁴	(923)	(879)	(873)	(883)	(831)	(880)	(868)	(902)	(901)
Consolidations ⁴	(399)	(421)	(502)	(413)	(294)	(408)	(603)	(388)	(410)
Adjusted EBITDA	\$ 15,041	\$ 15,079	\$ 14,365	\$ 14,232	\$ 14,112	\$ 13,313	\$ 12,889	\$ 13,564	\$ 13,585
Communications³	11,820	11,469	11,338	11,444	11,531	11,132	10,422	11,419	11,425
Mobility	7,770	7,753	7,530	7,833	7,817	7,712	7,096	8,016	8,025
Business Wireline	2,629	2,473	2,518	2,379	2,591	2,497	2,313	2,336	2,343
Consumer Wireline	1,421	1,243	1,290	1,232	1,123	923	1,013	1,067	1,057
WarnerMedia	2,401	3,023	3,005	2,160	2,072	1,912	2,719	2,123	1,857
Latin America	63	105	205	93	33	59	95	93	110
Vrio	151	162	202	104	91	78	81	82	89
Mexico	(88)	(57)	3	(11)	(58)	(19)	14	11	21
Corporate and Other^{3,14}									
Corporate	(308)	(288)	(480)	(478)	(480)	(547)	(493)	(787)	(799)
Video	1,426	1,155	750	1,387	1,212	1,127	710	1,065	1,364
Eliminations and Consolidations ⁴	(361)	(385)	(454)	(374)	(256)	(370)	(565)	(349)	(372)

See Notes to Financial and Operational Trends on page 15.

Communications

Mobility Results

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Service	\$ 13,824	\$ 13,930	\$ 13,948	\$ 13,968	\$ 13,669	\$ 13,883	\$ 14,022	\$ 14,048	\$ 14,346
Equipment	3,468	3,771	4,752	3,434	3,480	4,011	6,097	4,986	4,590
Total Operating Revenues	\$ 17,292	\$ 17,701	\$ 18,700	\$ 17,402	\$ 17,149	\$ 17,894	\$ 20,119	\$ 19,034	\$ 18,936
Operating Expenses									
Operations and support	9,522	9,948	11,170	9,569	9,332	10,182	13,023	11,018	10,911
Depreciation and amortization	2,003	2,011	2,027	2,045	2,012	2,021	2,008	2,014	2,023
Total Operating Expenses	11,525	11,959	13,197	11,614	11,344	12,203	15,031	13,032	12,934
Operating Income	\$ 5,767	\$ 5,742	\$ 5,503	\$ 5,788	\$ 5,805	\$ 5,691	\$ 5,088	\$ 6,002	\$ 6,002
Operating Income Margin	33.4%	32.4%	29.4%	33.3%	33.9%	31.8%	25.3%	31.5%	31.7%
EBITDA¹	\$ 7,770	\$ 7,753	\$ 7,530	\$ 7,833	\$ 7,817	\$ 7,712	\$ 7,096	\$ 8,016	\$ 8,025
EBITDA Margin¹	44.9%	43.8%	40.3%	45.0%	45.6%	43.1%	35.3%	42.1%	42.4%
EBITDA Service Margin¹	56.2%	55.7%	54.0%	56.1%	57.2%	55.5%	50.6%	57.1%	55.9%

See Notes to Financial and Operational Trends on page 15.

Communications

Mobility Operating Volumes and Statistics

Volumes in thousands

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
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AT&T Mobility Subscribers and Connections

Total Subscribers and Connections ⁵	158,622	162,300	165,889	169,198	171,407	176,744	182,558	186,108	191,646
Postpaid	75,478	75,152	75,207	75,148	74,919	75,969	77,154	77,934	79,059
Prepaid	17,434	17,740	17,803	17,808	18,008	18,100	18,102	18,387	18,681
Reseller	7,323	7,120	6,893	6,736	6,718	6,708	6,535	6,501	6,406
Connected Devices	58,387	62,288	65,986	69,506	71,762	75,967	80,767	83,286	87,500

Net Add Detail

Net Subscriber Additions	3,950	3,679	3,590	3,310	2,208	5,525	5,855	3,551	5,537
Postpaid Net Adds	(146)	(217)	135	27	(154)	1,081	1,229	823	1,156
Prepaid Net Adds	341	227	8	(45)	165	245	14	279	297

Phone Detail

Postpaid Phones	62,811	62,812	63,018	63,105	62,882	63,485	64,216	64,752	65,503
Prepaid Phones ⁵	16,420	16,650	16,682	16,687	16,856	16,832	16,779	16,992	17,161

Phone Detail - Net Adds

Postpaid Phone Net Adds	74	101	229	163	(151)	645	800	595	789
Prepaid Phone Net Adds	283	154	(20)	(43)	135	131	(40)	207	174

Other Metrics

Postpaid Smartphone Gross Adds and Upgrades (in millions)	4.1	4.8	5.7	3.9	3.8	4.4	6.9	5.1	5.0
Postpaid Upgrade Rate	3.3%	4.0%	4.8%	3.0%	3.3%	3.5%	6.5%	4.1%	3.9%

Churn Detail⁶

Postpaid Phone Churn	0.86%	0.95%	1.07%	0.86%	0.84%	0.69%	0.76%	0.76%	0.69%
Postpaid Churn	1.07%	1.19%	1.29%	1.08%	1.05%	0.85%	0.94%	0.93%	0.87%

ARPU⁷

Postpaid Phone-Only ARPU	\$	55.50	\$	55.89	\$	55.52	\$	55.68	\$	54.47	\$	54.70	\$	54.46	\$	54.10	\$	54.24
Postpaid ARPU		50.05		50.51		50.49		50.63		49.76		49.94		49.50		49.13		49.26

See Notes to Financial and Operational Trends on page 15.

Communications

Business Wireline Results³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Service	\$ 6,358	\$ 6,227	\$ 6,272	\$ 6,091	\$ 6,101	\$ 6,079	\$ 6,042	\$ 5,872	\$ 5,860
Equipment	178	199	249	175	204	182	209	174	192
Total Operating Revenues	\$ 6,536	\$ 6,426	\$ 6,521	\$ 6,266	\$ 6,305	\$ 6,261	\$ 6,251	\$ 6,046	\$ 6,052

Operating Expenses

Operations and support	3,907	3,953	4,003	3,887	3,714	3,764	3,938	3,710	3,709
Depreciation and amortization	1,225	1,252	1,245	1,286	1,301	1,313	1,316	1,278	1,293
Total Operating Expenses	5,132	5,205	5,248	5,173	5,015	5,077	5,254	4,988	5,002
Operating Income	\$ 1,404	\$ 1,221	\$ 1,273	\$ 1,093	\$ 1,290	\$ 1,184	\$ 997	\$ 1,058	\$ 1,050

Operating Income Margin	21.5%	19.0%	19.5%	17.4%	20.5%	18.9%	15.9%	17.5%	17.3%
EBITDA¹	\$ 2,629	\$ 2,473	\$ 2,518	\$ 2,379	\$ 2,591	\$ 2,497	\$ 2,313	\$ 2,336	\$ 2,343
EBITDA Margin¹	40.2%	38.5%	38.6%	38.0%	41.1%	39.9%	37.0%	38.6%	38.7%

Communications

Supplemental Business Solutions Results (Wireline and Business Mobility)³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues	\$ 9,034	\$ 9,004	\$ 9,275	\$ 8,925	\$ 8,775	\$ 8,873	\$ 9,124	\$ 8,805	\$ 8,858
Total Wireless Revenues	2,498	2,578	2,754	2,659	2,470	2,612	2,873	2,759	2,806
Operating Income	\$ 2,059	\$ 1,879	\$ 1,817	\$ 1,670	\$ 1,794	\$ 1,800	\$ 1,451	\$ 1,642	\$ 1,557
EBITDA¹	\$ 3,585	\$ 3,434	\$ 3,368	\$ 3,279	\$ 3,415	\$ 3,432	\$ 3,089	\$ 3,256	\$ 3,195

See Notes to Financial and Operational Trends on page 15.

Communications

Consumer Wireline Results³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Broadband ⁸	\$ 2,109	\$ 2,117	\$ 2,107	\$ 2,109	\$ 2,092	\$ 2,128	\$ 2,205	\$ 2,205	\$ 2,266
Legacy Voice and Data Services	658	628	604	581	560	538	534	519	504
Other Service and Equipment	571	512	450	421	399	374	377	374	370
Total Operating Revenues	\$ 3,338	\$ 3,257	\$ 3,161	\$ 3,111	\$ 3,051	\$ 3,040	\$ 3,116	\$ 3,098	\$ 3,140
Operating Expenses									
Operations and support	1,917	2,014	1,871	1,879	1,928	2,117	2,103	2,031	2,083
Depreciation and amortization	715	730	726	712	730	734	738	762	769
Total Operating Expenses	2,632	2,744	2,597	2,591	2,658	2,851	2,841	2,793	2,852
Operating Income	\$ 706	\$ 513	\$ 564	\$ 520	\$ 393	\$ 189	\$ 275	\$ 305	\$ 288
Operating Income Margin	21.2%	15.8%	17.8%	16.7%	12.9%	6.2%	8.8%	9.8%	9.2%
EBITDA¹	\$ 1,421	\$ 1,243	\$ 1,290	\$ 1,232	\$ 1,123	\$ 923	\$ 1,013	\$ 1,067	\$ 1,057
EBITDA Margin¹	42.6%	38.2%	40.8%	39.6%	36.8%	30.4%	32.5%	34.4%	33.7%

Communications

Consumer Wireline Operating Volumes and Statistics

Volumes in thousands

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Total Broadband and DSL Connections	14,420	14,301	14,119	14,046	13,944	14,102	14,100	14,146	14,174
Fiber	3,378	3,696	3,887	4,096	4,321	4,678	4,951	5,186	5,432
Non Fiber	10,444	10,043	9,711	9,458	9,154	8,984	8,742	8,581	8,386
DSL	598	562	521	492	469	440	407	379	356
Total Broadband and DSL Net Adds	(34)	(119)	(182)	(73)	(102)	158	(2)	46	28
Fiber	318	318	191	209	225	357	273	235	246
Non Fiber	(318)	(401)	(332)	(253)	(304)	(170)	(242)	(161)	(195)
DSL	(34)	(36)	(41)	(29)	(23)	(29)	(33)	(28)	(23)
Broadband ARPU⁷	\$ 50.82	\$ 51.21	\$ 51.36	\$ 51.84	\$ 51.61	\$ 52.43	\$ 53.72	\$ 53.52	\$ 54.76

See Notes to Financial and Operational Trends on page 15.

WarnerMedia³

Statement of Segment Income

Dollars in millions

Unaudited	3/31/19	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Segment Operating Revenues										
Subscription	\$ 3,322	\$ 3,487	\$ 3,486	\$ 3,356	\$ 3,400	\$ 3,265	\$ 3,477	\$ 3,623	\$ 3,830	\$ 3,961
Content and Other	3,724	3,525	3,353	4,328	2,900	2,292	2,318	3,042	2,959	3,091
Advertising	1,701	1,765	1,443	1,769	1,465	1,171	1,600	1,889	1,737	1,739
Total Segment Operating Revenues	\$ 8,747	\$ 8,777	\$ 8,282	\$ 9,453	\$ 7,765	\$ 6,728	\$ 7,395	\$ 8,554	\$ 8,526	\$ 8,791
Segment Operating Expenses										
Direct Costs										
Programming ⁹	3,586	3,654	2,882	3,827	3,082	2,375	3,181	3,040	3,774	4,154
Marketing	707	862	631	753	550	545	655	779	850	983
Other	719	847	716	778	775	820	734	882	813	854
General and administrative	1,077	1,013	1,030	1,090	1,198	916	913	1,134	966	943
Depreciation and amortization	155	102	163	169	161	164	169	177	163	165
Total Segment Operating Expenses	6,244	6,478	5,422	6,617	5,766	4,820	5,652	6,012	6,566	7,099
Segment Operating Income	\$ 2,503	\$ 2,299	\$ 2,860	\$ 2,836	\$ 1,999	\$ 1,908	\$ 1,743	\$ 2,542	\$ 1,960	\$ 1,692
Equity in Net Income (Loss) of Affiliates	67	55	16	23	15	4	12	(13)	70	47
Segment Contribution	\$ 2,570	\$ 2,354	\$ 2,876	\$ 2,859	\$ 2,014	\$ 1,912	\$ 1,755	\$ 2,529	\$ 2,030	\$ 1,739
Segment Operating Income Margin										
	28.6%	26.2%	34.5%	30.0%	25.7%	28.4%	23.6%	29.7%	23.0%	19.2%
EBITDA¹	\$ 2,658	\$ 2,401	\$ 3,023	\$ 3,005	\$ 2,160	\$ 2,072	\$ 1,912	\$ 2,719	\$ 2,123	\$ 1,857
EBITDA Margin¹	30.4%	27.4%	36.5%	31.8%	27.8%	30.8%	25.9%	31.8%	24.9%	21.1%
Revenue Eliminations	\$ (185)	\$ (272)	\$ (425)	\$ (319)	\$ (670)	\$ (1,540)	\$ (511)	\$ (636)	\$ (643)	\$ (616)
Cash Paid for Programming and Produced Film/TV Content⁹	4,222	4,118	4,115	4,287	4,322	2,897	3,062	4,617	4,508	5,261

WarnerMedia

Basic Networks - Supplemental disclosures provided for modeling purposes³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Subscription	\$ 1,943	\$ 1,927	\$ 1,901	\$ 2,049	\$ 1,804	\$ 1,840	\$ 1,920	\$ 2,013	\$ 1,955
Advertising	1,266	913	1,126	957	796	1,077	1,111	1,267	1,218
Content and other	201	167	235	156	388	259	211	254	192
Total Operating Revenues	\$ 3,410	\$ 3,007	\$ 3,262	\$ 3,162	\$ 2,988	\$ 3,176	\$ 3,242	\$ 3,534	\$ 3,365
Direct Costs									
Programming costs	\$ 1,533	\$ 795	\$ 1,234	\$ 1,104	\$ 700	\$ 1,511	\$ 1,118	\$ 1,508	\$ 1,670
Marketing	158	117	140	131	125	128	134	125	134
Other	263	241	224	216	265	178	238	271	268
Total Direct Costs	\$ 1,954	\$ 1,153	\$ 1,598	\$ 1,451	\$ 1,090	\$ 1,817	\$ 1,490	\$ 1,904	\$ 2,072

See Notes to Financial and Operational Trends on page 15.

WarnerMedia

Direct-to-Consumer (DTC) - Supplemental disclosures provided for modeling purposes³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Subscription	\$ 1,516	\$ 1,533	\$ 1,431	\$ 1,338	\$ 1,441	\$ 1,624	\$ 1,687	\$ 1,810	\$ 1,996
Content and other	200	286	273	159	186	157	216	119	140
Total Operating Revenues	\$ 1,716	\$ 1,819	\$ 1,704	\$ 1,497	\$ 1,627	\$ 1,781	\$ 1,903	\$ 1,929	\$ 2,136
Direct Costs									
Programming costs	\$ 606	\$ 622	\$ 648	\$ 585	\$ 806	\$ 966	\$ 899	\$ 998	\$ 1,071
Marketing	160	113	184	95	266	307	428	421	504
Other	233	225	244	231	289	278	302	266	319
Total Direct Costs	\$ 999	\$ 960	\$ 1,076	\$ 911	\$ 1,361	\$ 1,551	\$ 1,629	\$ 1,685	\$ 1,894

WarnerMedia

Direct-to-Consumer (DTC) Operating Volumes and Statistics

Volumes in thousands

Unaudited	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Total Global HBO Max and HBO Subscribers	54,662	53,841	55,576	56,894	60,613	63,921	67,527
Domestic HBO Max and HBO Subscribers¹⁰	34,587	33,096	36,347	38,033	41,528	44,183	47,029
HBO Max - Wholesale	-	-	23,594	25,106	30,785	30,935	31,451
HBO Max - Retail	-	-	2,975	3,625	6,880	9,693	12,077
HBO	30,331	28,829	5,918	5,614	197	55	32
HBO Commercial	4,256	4,267	3,860	3,688	3,666	3,500	3,469
International HBO Max and HBO Subscribers¹¹	20,075	20,745	19,229	18,861	19,085	19,738	20,498
Domestic ARPU¹²	\$ 11.94	\$ 11.97	\$ 11.72	\$ 11.43	\$ 11.46	\$ 11.72	\$ 11.90

WarnerMedia

Theatrical, TV Content and Games Licensing - Supplemental disclosures provided for modeling purposes³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Theatrical product	\$ 1,527	\$ 1,375	\$ 1,570	\$ 1,106	\$ 1,029	\$ 1,068	\$ 1,186	\$ 1,190	\$ 1,284
Television product	1,310	1,461	1,983	1,769	1,876	960	1,566	1,674	1,678
Games and other	552	497	565	365	351	383	495	349	405
Total Operating Revenues	\$ 3,389	\$ 3,333	\$ 4,118	\$ 3,240	\$ 3,256	\$ 2,411	\$ 3,247	\$ 3,213	\$ 3,367
Direct Costs									
Film and TV Production costs	\$ 1,626	\$ 1,618	\$ 2,103	\$ 1,824	\$ 1,893	\$ 1,176	\$ 1,592	\$ 1,877	\$ 2,006
Marketing	543	400	427	300	153	219	215	303	340
Other	323	243	293	222	187	205	250	185	196
Total Direct Costs	\$ 2,492	\$ 2,261	\$ 2,823	\$ 2,346	\$ 2,233	\$ 1,600	\$ 2,057	\$ 2,365	\$ 2,542

See Notes to Financial and Operational Trends on page 15.

Latin America

Statement of Segment Income

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Segment Operating Revenues									
Video Entertainment	\$ 1,032	\$ 1,013	\$ 982	\$ 887	\$ 752	\$ 753	\$ 762	\$ 743	\$ 749
Wireless Service	479	455	487	467	345	385	459	439	447
Wireless Equipment	246	262	289	236	135	258	277	192	241
Total Segment Operating Revenues	\$ 1,757	\$ 1,730	\$ 1,758	\$ 1,590	\$ 1,232	\$ 1,396	\$ 1,498	\$ 1,374	\$ 1,437
Segment Operating Expenses									
Operations and support	1,694	1,625	1,553	1,497	1,199	1,337	1,403	1,281	1,327
Depreciation and amortization	284	284	294	281	242	250	260	262	264
Total Segment Operating Expenses	1,978	1,909	1,847	1,778	1,441	1,587	1,663	1,543	1,591
Segment Operating Income (Loss)	(221)	(179)	(89)	(188)	(209)	(191)	(165)	(169)	(154)
Equity in Net Income (Loss) of Affiliates	12	13	2	4	8	14	(2)	(4)	2
Segment Contribution	\$ (209)	\$ (166)	\$ (87)	\$ (184)	\$ (201)	\$ (177)	\$ (167)	\$ (173)	\$ (152)
Segment Operating Income Margin									
	-12.6%	-10.3%	-5.1%	-11.8%	-17.0%	-13.7%	-11.0%	-12.3%	-10.7%
EBITDA¹	\$ 63	\$ 105	\$ 205	\$ 93	\$ 33	\$ 59	\$ 95	\$ 93	\$ 110
EBITDA Margin¹	3.6%	6.1%	11.7%	5.8%	2.7%	4.2%	6.3%	6.8%	7.7%

Latin America

Vrio and Mexico Results

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Vrio EBITDA¹	\$ 151	\$ 162	\$ 202	\$ 104	\$ 91	\$ 78	\$ 81	\$ 82	\$ 89
Vrio EBITDA Margin¹	14.6%	16.0%	20.6%	11.7%	12.1%	10.4%	10.6%	11.0%	11.9%
Mexico EBITDA¹	\$ (88)	\$ (57)	\$ 3	\$ (11)	\$ (58)	\$ (19)	\$ 14	\$ 11	\$ 21
Mexico EBITDA Margin¹	-12.1%	-7.9%	0.4%	-1.6%	-12.1%	-3.0%	1.9%	1.7%	3.1%

Latin America

Operating Volumes and Statistics

Volumes in thousands

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Vrio Video Connections¹³	13,473	13,306	13,331	13,217	10,664	10,893	10,942	10,559	10,320
Vrio Video Net Adds¹³	(111)	(167)	25	(114)	(312)	229	49	(383)	(239)
Mexico Wireless Subscribers	18,021	18,619	19,159	19,158	17,973	18,414	18,943	18,981	19,046
Postpaid	5,489	5,352	5,103	4,962	4,771	4,710	4,696	4,725	4,745
Prepaid	12,180	12,848	13,584	13,692	12,777	13,249	13,758	13,756	13,810
Reseller	352	419	472	504	425	455	489	500	491
Mexico Wireless Net Adds	299	598	540	(1)	(1,085)	441	529	38	65
Mexico Wireless Churn⁶	7.16%	7.32%	7.43%	6.54%	6.94%	5.90%	5.95%	5.91%	6.04%
Mexico Wireless ARPU⁷	\$ 8.61	\$ 7.86	\$ 8.30	\$ 7.78	\$ 5.84	\$ 6.40	\$ 7.04	\$ 6.85	\$ 6.94

See Notes to Financial and Operational Trends on page 15.

Corporate

Supplemental Results - Corporate¹⁴

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Total Operating Revenues	\$ 577	\$ 550	\$ 528	\$ 534	\$ 589	\$ 628	\$ 456	\$ 426	\$ 361
Operating Expenses									
Operations and support	885	838	1,008	1,012	1,069	1,175	949	1,213	1,160
Depreciation and amortization	173	136	128	90	99	65	56	35	30
Total Operating Expenses	1,058	974	1,136	1,102	1,168	1,240	1,005	1,248	1,190
Operating Loss	\$ (481)	\$ (424)	\$ (608)	\$ (568)	\$ (579)	\$ (612)	\$ (549)	\$ (822)	\$ (829)
Operations and Support:									
Reclassification of amortization of prior service credits	\$ 454	\$ 454	\$ 454	\$ 610	\$ 611	\$ 611	\$ 610	\$ 669	\$ 672
Other Corporate expenses	431	384	554	402	458	564	339	544	488

AT&T Inc.

Other Income (Expense) - Net

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Interest income and other gain/(loss) items ¹⁵	\$ 689	\$ 203	\$ 23	\$ (214)	\$ (3)	\$ (1,186)	\$ 67	\$ 136	\$ 28
Special termination charges	-	12	-	-	-	-	-	-	-
Net pension and postretirement credit, excluding actuarial gain/(loss)	692	767	996	1,017	1,020	1,018	1,019	1,241	1,168
Actuarial gain/(loss)	(1,699)	(1,917)	(1,123)	-	-	(63)	(4,106)	2,844	(197)
Other Income (Expense) - Net	\$ (318)	\$ (935)	\$ (104)	\$ 803	\$ 1,017	\$ (231)	\$ (3,020)	\$ 4,221	\$ 999

See Notes to Financial and Operational Trends on page 15.

Corporate and Other

Video Results³

Dollars in millions

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Operating Revenues									
Service	\$ 8,032	\$ 7,942	\$ 8,074	\$ 7,397	\$ 6,979	\$ 6,965	\$ 7,124	\$ 6,684	\$ 6,607
Equipment	-	-	1	10	42	49	44	41	32
Total Operating Revenues	\$ 8,032	\$ 7,942	\$ 8,075	\$ 7,407	\$ 7,021	\$ 7,014	\$ 7,168	\$ 6,725	\$ 6,639
Operating Expenses									
Operations and support	6,606	6,787	7,325	6,020	5,809	5,887	6,458	5,660	5,275
Depreciation and amortization	640	602	589	591	593	557	521	164	148
Total Operating Expenses	7,246	7,389	7,914	6,611	6,402	6,444	6,979	5,824	5,423
Operating Income	\$ 786	\$ 553	\$ 161	\$ 796	\$ 619	\$ 570	\$ 189	\$ 901	\$ 1,216
Operating Income Margin	9.8%	7.0%	2.0%	10.7%	8.8%	8.1%	2.6%	13.4%	18.3%
EBITDA¹	\$ 1,426	\$ 1,155	\$ 750	\$ 1,387	\$ 1,212	\$ 1,127	\$ 710	\$ 1,065	\$ 1,364
EBITDA Margin¹	17.8%	14.5%	9.3%	18.7%	17.3%	16.1%	9.9%	15.8%	20.5%

Corporate and Other

Video Operating Volumes and Statistics

Volumes in thousands

Unaudited	6/30/19	9/30/19	12/31/19	3/31/20	6/30/20	9/30/20	12/31/20	3/31/21	6/30/21
Premium TV Connections¹⁶	21,605	20,442	19,496	18,599	17,712	17,121	16,505	15,885	15,412
Premium TV Net Adds¹⁶	(778)	(1,163)	(946)	(897)	(887)	(591)	(617)	(620)	(473)
Premium TV ARPU⁷	\$ 117.49	\$ 121.35	\$ 131.00	\$ 126.27	\$ 124.98	\$ 130.55	\$ 137.64	\$ 134.39	\$ 137.46

See Notes to Financial and Operational Trends on page 15.

Notes to Financial and Operational Trends

AT&T Inc.

¹ See Discussion and Reconciliation of Non-GAAP Measures of the exhibit 99.1 to Form 8-K dated July 22, 2021. Additionally, see Non-GAAP Reconciliations in the 1Q21 Financial and Operational Trends for certain business units for which historical results were recast in the Form 8-K dated April 9, 2021 (note 3).

² Interest during construction is included in both Acquisitions and in Capital Expenditures (see Financial and Operating Statistics Summary on page 2).

³ In 1Q21, results were reclassified to conform to current-period presentation. See Form 8-K dated April 9, 2021. Changes include: (1) Communications segment results were recast to remove the Video and Government Solutions held-for-sale businesses, instead reporting those results in Corporate and Other. (2) Business Wireline revenues are characterized as either "service" or "equipment". (3) Consumer Wireline business unit (formerly Broadband) and Video have historically been operated as a single business unit, which included our U-verse products that provide both video and broadband services to customers and run on a shared network infrastructure. In conjunction with finalizing the deal terms of our previously announced Video transaction with TPG, we have refined cost allocations, specifically shared infrastructure and deferred customer acquisition costs. (4) WarnerMedia segment results reflect the operation of WarnerMedia as one integrated organization, and as such, operating contribution is reported at the segment level. For modeling purposes, supplemental disclosures of revenue and direct costs are provided herein for the following areas: Basic Networks (formerly Turner business unit), Direct-to-Consumer (DTC) (formerly Home Box Office business unit), and Theatrical, TV Content and Games Licensing (formerly Warner Bros. business unit). In 2Q21, WarnerMedia segment results were recast to conform to current-period presentation reflecting a net presentation for operating revenues and for operating expenses.

⁴ Eliminations and consolidations remove transactions that either involve dealings between AT&T companies, including content licensing with WarnerMedia, or relate to advertising arrangements recorded in both the WarnerMedia segment and Video operations (included in Corporate and Other).

⁵ 4Q20 subscribers include a reduction of 41K subscribers resulting from a true-up after the divestiture of Puerto Rico and U.S. Virgin Islands mobility operations. 3Q20 Prepaid subscribers and Prepaid Phone subscribers exclude 188K subscriber disconnections resulting from updating our prepaid activation policy.

⁶ Churn is calculated by dividing the aggregate number of wireless subscribers who canceled service during a month by the total number of wireless subscribers at the beginning of that month. The churn rate for the period is equal to the average of the churn rate for each month of that period.

⁷ For Mobility and Mexico, ARPU is defined as wireless subscriber revenues during the period divided by average wireless subscribers during the period. Wireless service revenues include subscriber revenues and other revenues. In Consumer Wireline, Broadband ARPU is defined as Broadband revenues (see footnote 8 below) during the period divided by average Broadband connections (excluding DSL) during the period. In Video, Premium TV ARPU is defined as Service revenues, excluding over-the-top revenues and non-premium TV advertising, during the period divided by average premium TV connections during the period.

⁸ Broadband revenues are comprised of revenues from IP Fiber and IP Non-Fiber subscribers and exclude DSL revenues, which are included in Legacy Voice and Data Services.

⁹ Programming includes amortization of film and television costs reflected in the Consolidated Statements of Cash Flows. Cash Paid for Programming and Produced Film/TV Content is net of the elimination of transactions between WarnerMedia business units.

¹⁰ Domestic HBO Max and HBO Subscribers include the following categories of U.S. accounts: (1) HBO Max – Wholesale: domestic accounts that have access to HBO Max through a wholesale distributor (including wholesale subscribers that may not have signed in) and those with access to HBO Max billed on a bulk basis (e.g. hotels), (2) HBO Max – Retail: domestic accounts that have access to HBO Max and are billed directly by WarnerMedia or by a third party via in-app purchase, (3) HBO: domestic accounts that do not have access to HBO Max, and (4) HBO Commercial: domestic accounts that do not have access to HBO Max and are billed on a bulk basis (e.g., hotels, etc.). Domestic HBO Max and HBO Subscribers exclude free trials and Cinemax subscribers.

¹¹ International HBO Max and HBO Subscribers consists of non-domestic accounts with access to HBO Max (including wholesale subscribers that may not have signed in) and include HBO accounts and exclude free trial, basic and Cinemax subscribers.

¹² Domestic ARPU is defined as U.S. HBO Max and HBO Subscriber revenues during the period divided by average Domestic HBO Max and HBO Subscribers during the period, excluding HBO Commercial revenues and subscribers.

¹³ Vrio Video connections and net adds include satellite and over-the-top. 2Q20 Video connections include a reduction of 2.2M subscriber disconnections resulting from the closure of DIRECTV operations in Venezuela.

¹⁴ Corporate includes: (1) businesses no longer integral to our operations or which we no longer actively market, (2) corporate support functions, (3) impacts of corporate-wide decisions for which the individual operating segments are not being evaluated, and (4) the reclassification of the amortization of prior service credits, which we continue to report with segment operating expenses, to consolidated "Other Income (Expense) - Net". Excluding Video which is reported as a separate line within Corporate and Other, the largest Corporate operations included are certain held-for-sale businesses (Crunchyroll). Prior to 4Q20, Corporate included Puerto Rico and U.S. Virgin Islands mobility and business wireline operations (divested in October 2020). Prior to 2Q21, Corporate included AT&T Government Solutions (divested in March 2021).

¹⁵ 2Q21 Interest income and other gain/(loss) includes \$135M merger-related debt costs which have been excluded from adjusted EPS. See Adjusting Items in the Financial and Operational Schedules & Non-GAAP Reconciliations.

¹⁶ Premium TV connections and net adds include AT&T TV, which initially launched in 3Q19 and expanded nationwide in 1Q20.