

### Q2 2020 AT&T EARNINGS

## **Investor Briefing**

No. 309 | JULY 23, 2020

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## Communications

#### **FINANCIAL HIGHLIGHTS**

# Revenues Operating Expenses Operating Income

- ▶ \$33.6 billion, down 4.7% year over year due to declines in Entertainment Group, Business Wireline and Mobility
- ▶ \$25.5 billion, down 4.2% year over year reflecting lower Entertainment Group, Mobility and Business Wireline expenses
- ▶ \$8.1 billion, down 6.4% year over year; operating income margin: 24.1%, compared to 24.6% in the year-ago quarter

Note: For reporting purposes, all subscriber counts reflect estimated disconnects for those customers for whom we have agreed not to terminate service under the FCC's "Keep Americans Connected Pledge." For reporting purposes, the company counts these subscribers as if they had disconnected service.

#### **MOBILITY**

	<ul> <li>\$17.1 billion, down 0.8% year over year due to service revenue pressures from lower international roaming and waived fees</li> </ul>
Revenues	<ul> <li>Service revenues: \$13.7 billion, down 1.1% year over year due mostly to declines in international roaming revenues and waived fees</li> </ul>
	■ Equipment revenues: \$3.5 billion, up 0.3% year over year with continued low postpaid upgrade rates, in part reflecting impacts from COVID-19 store closures
Operating Expenses	<ul> <li>\$11.3 billion, down 1.6% year over year due to lower bad debt expense, lower advertising and promotional costs partially offset by higher commission deferral amortization and content costs associated with HBO Max</li> </ul>
Operating Income	<ul> <li>\$5.8 billion, up 0.7% year over year; operating income margin: 33.9%, compared to 33.4% in the year-ago quarter</li> </ul>
EBITDA	<ul> <li>\$7.8 billion, up 0.6% year over year; EBITDA margin: 45.6%, an improvement of 70 basis points year over year (EBITDA margin is operating income before depreciation and amortization, divided by total revenues)</li> </ul>
EBITOA	<ul> <li>Wireless EBITDA service margin: 57.2%, compared to 56.2% in the year-ago quarter (EBITDA service margin is operating income before depreciation and amortization, divided by total service revenues)</li> </ul>

#### **ARPU**

▶ Postpaid phone-only ARPU of \$54.47 decreased 1.9% versus the year-ago quarter mostly due to lower international roaming revenues and waived fees

#### SUBSCRIBER METRICS

- ► Total net adds of 2.2 million to reach 171.4 million in service
  - 16,000 total phone net losses (postpaid and prepaid)
  - 154,000 postpaid net losses with gains in wearables partially offsetting losses in phones, tablets and other computing devices
    - 151,000 postpaid phone net losses (net reflects 338,000 subscribers counted as disconnects for whom we had agreed not to terminate service under the FCC's "Keep Americans Connected Pledge")
    - 24,000 postpaid smartphone net losses
    - 107,000 postpaid tablet and other branded computing device net losses
- ▶ 165,000 prepaid net adds
  - 135,000 prepaid phone net adds
- ▶ 2.3 million connected device net adds
- ▶ 58.000 reseller net losses
- More than 1.5 million FirstNet connections across more than 13,000 agencies in service

#### **CHURN**

- ► Postpaid churn: 1.05% versus 1.07% in the year-ago quarter
- ▶ Postpaid phone churn: 0.84%, down versus 0.86% in the year-ago quarter, even with 18 basis points of pressure related to "Keep Americans Connected Pledge" disconnect accrual
- ▶ Lowest prepaid churn ever; less than 3.0%

#### **SMARTPHONES**

- ▶ 3.8 million postpaid smartphone gross adds and upgrades in the quarter
- ► Continued low postpaid upgrade rate of 3.3%, the same as in the year-ago quarter

#### **ENTERTAINMENT GROUP**

#### ▶ \$10.1 billion, down 11.4% year over year due to declines in premium TV and over-the-top (OTT) subscribers, impact of COVID-19 and declines in legacy services ■ Video: \$7.0 billion, down 13.2% year over year due to declines in premium and OTT subscribers and the impact of COVID-19 on Revenues advertising, commercial revenues and certain fees, partially offset by higher premium TV and OTT ARPU ■ IP Broadband: \$2.1 billion, essentially flat year over year due to higher ARPU resulting from an increase in high-speed fiber customers and pricing actions offset by a decline in non-fiber subscribers \$9.0 billion, down 8.3% year over year due to lower content costs associated with fewer subscribers and ongoing cost initiatives, partially **Operating Expenses** offset by annual content rate increases and higher deferral amortization expense, which included a second-quarter 2020 update to expected subscriber lives \$1.0 billion, down 32.0% year over year; operating income margin: 10.2%, **Operating Income** compared to 13.3% in the year-ago quarter ▶ \$2.3 billion, down 18.0% year over year due to lower video revenues, impact of COVID-19, as well as higher deferral amortization expense; EBITDA **EBITDA** margin: 23.2%, down from 25.1% in the year-ago guarter

#### SUBSCRIBER METRICS

- ▶ Premium TV subscribers (which includes DIRECTV, U-verse and AT&T TV subscribers): 886,000 loss due to competition as well as lower gross adds from the continued focus on adding higher value customers
- ► AT&T TV NOW subscribers: 68,000 net loss due to less promotional activity
- ► Total broadband subscribers: 102,000 net loss impacted by competition in slower speed territories and the impact of the COVID-19 pandemic
  - 225,000 fiber net adds

- More than 90% of all broadband subscribers on AT&T's fiber network subscribe to speeds of 100 megabits or more. Nearly 2 million fiber subscribers have taken 1 Gb speeds; 1 Gb customers increased by more than 750,000 in the quarter, driven by promotions targeting speed upgrades and copper migrations as well as including a new HBO Max offer.
- ➤ AT&T markets its 100% fiber network to 14 million customer locations in parts of 85 major metro areas. Broadband penetration in the fiber footprint continues to trend significantly higher than in AT&T's non-fiber footprint, with penetration rates increasing the longer the Company has fiber in a market.

#### **BUSINESS WIRELINE**

Revenues	▶ \$6.4 billion, down 3.5% year over year with declines in legacy products, partially offset by growth in strategic and managed services; excluding the second-quarter 2019 one-time sale of licensing rights for intellectual property assets of \$125 million, revenues would have been down 1.7%
Strategic and Managed Services	<ul> <li>\$3.9 billion, up 2.8% year over year. These are the wireline capabilities that lead AT&amp;T's most advanced business solutions</li> <li>Annualized revenue stream of nearly \$16 billion; more than 60% of total business wireline revenues</li> <li>Growth helped offset a second-quarter decline of more than \$250 million in legacy services</li> </ul>
Operating Expenses	<ul> <li>\$5.1 billion, down 2.3% year over year due to cost efficiencies partially offset by increased depreciation expense</li> </ul>
Operating Income	<ul> <li>\$1.3 billion, down 8.1%; operating income margin: 20.0%, down from 21.0% in the year-ago quarter</li> </ul>
EBITDA	▶ \$2.6 billion, down 1.4% year over year
EBITDA Margin	<ul> <li>40.7%, compared to 39.8% in the year-ago quarter, with strategic and managed services revenue growth and cost efficiencies offsetting declines in legacy services</li> </ul>
Other Metrics	► Approximately 600,000 U.S. business buildings are lit with fiber from AT&T, enabling high-speed fiber connections to more than 2.5 million U.S. business customer locations. Nationwide, more than 8.5 million business customer locations are on or within 1,000 feet of our fiber.*

<sup>\*</sup> The more than 2.5 million U.S. business customer locations are included within the 8.5M+ U.S. business customer locations on or within 1,000 feet of our fiber.

## WarnerMedia

During the quarter, the Xandr advertising business was moved within WarnerMedia. Segment results have been recast for all prior periods to include prior Xandr segment financials within the WarnerMedia segment.

#### **FINANCIAL HIGHLIGHTS**

Revenues
Operating Expenses
Operating Income

- ▶ \$6.8 billion, down 22.9% year over year, driven by declines across all units
- ▶ \$4.9 billion, down 25.1% year over year primarily due to lower costs at Turner and Warner Bros., partially offset by higher expenses at Home Box Office; includes \$2.4 billion of programming and production costs, down 34.5% year over year
- ▶ \$1.9 billion, down 16.6% year over year; operating income margin: 28.1%, up 210 basis points, compared to 26.0% in the year-ago quarter

#### **TURNER**

Revenues
Operating Expenses
Operating Income

- ▶ \$3.0 billion, down 12.4% year over year due to a decrease in advertising and subscription revenues, partially offset by an increase in content and other revenues
  - **Subscription:** Decreased due to lower regional sports network revenues as well as international revenues, which were impacted by unfavorable foreign exchange rates, partially offset by higher domestic affiliate rates
  - Advertising: Declined primarily due to the suspension of the NBA season, which had a significant unfavorable impact on Turner's domestic entertainment networks and contributed to lower audience delivery as well as lower overall domestic and international demand, partially offset by higher news delivery
- ▶ \$1.4 billion, down 37.2% year over year primarily due to lower programming and marketing expenses associated with the suspension of sports
- ▶ \$1.6 billion, up 36.2% year over year; operating income margin: 52.6%, compared to 33.8% in the year-ago quarter

#### **HOME BOX OFFICE**

Revenues
Operating Expenses
Operating Income

- ▶ \$1.6 billion, down 5.2% year over year reflecting a decrease in subscription revenues and content and other revenues
  - **Subscription**: Declined due to lower domestic linear subscribers, partially offset by growth in digital subscribers and international revenue, primarily due to the May 2020 acquisition of the remaining interest in HBO Latin America Group
  - Content and other: Decreased due to lower content licensing
- ▶ \$1.5 billion, up 32.5% year over year primarily due to higher programming costs and expenses related to HBO Max
- ▶ \$113 million, down 80.3% year over year; operating income margin: 6.9%, compared to 33.4% in the year-ago quarter, driven by investment in HBO Max

#### **WARNER BROS.**

Revenues
Operating Expenses
Operating Income

- ▶ \$3.3 billion, down 3.9% year over year due to declines in theatrical and games and other revenues, partially offset by higher television revenues
  - Theatrical product: Decreased primarily due to the postponement of theatrical releases due to closure of movie theaters
  - **Television product:** Increased primarily due to higher sales to HBO Max, partially offset by lower third-party TV production revenues due to production hiatus
- ▶ \$2.6 billion, down 11.1%, primarily due to the production hiatus and lower marketing expenses partially offset by higher film and television production costs primarily associated with HBO Max sales
- ▶ \$633 million, up 43.9% year over year; operating income margin: 19.4%, compared to 13.0% in the year-ago quarter

## **Latin America**

# Revenues Operating Expenses Operating Loss

- ▶ \$1.2 billion, down 29.9% year over year largely due to foreign exchange pressures and the economic impact of COVID-19
- ▶ \$1.4 billion, down 27.1% year over year
- ▶ (\$209) million, compared to a (\$221) million loss in the year-ago quarter, due to pressure in Mexico and Vrio; operating income margin: (17.0)%, compared to (12.6)% in the prior year

#### **MEXICO**

Revenues
Service Revenues
Operating Loss
EBITDA
Subscriber Metrics

- ▶ \$480 million, down 33.8% year over year due to lower service and equipment revenues including foreign exchange pressures
- ▶ \$345 million, down 28.0% year over year, driven by foreign exchange pressures and impact of store closures due to COVID-19
- (\$173) million, compared to a loss of (\$207) million in the year-ago quarter
- ▶ (\$58) million, compared to a loss of (\$88) million in the year-ago quarter
- ▶ 915,000 prepaid net losses, 191,000 postpaid net losses and 21,000 reseller net adds; 18.0 million total wireless subscribers

#### **VRIO**

In May 2020, we found it necessary to close our DIRECTV operations in Venezuela due to political instability in the country and to comply with sanctions from the U.S. government. This had minimal impact on segment financials but did result in about 2 million fewer total subscribers in the customer base.

Revenues
Operating Loss
Subscriber Metrics

- ▶ \$752 million, down 27.1% year over year due to foreign exchange and COVID-19 pressures
- ▶ (\$36) million, compared to operating loss of (\$14) million in the year-ago quarter, with continued positive EBITDA for the quarter
- ▶ (312,000) net losses, mainly due to the COVID-19 related loss of sporting events and macro-economic conditions; 10.7 million total subscribers at the end of the quarter

## COVID-19 Financial Impacts

#### **COVID-19 UPDATE**

In March 2020, the World Health Organization designated the coronavirus (COVID-19) a pandemic and the President of the United States declared a national emergency. To date, COVID-19 has surfaced in nearly all regions around the world and resulted in travel restrictions and business slowdowns or shutdowns.

Disruptions caused by COVID-19 and measures taken to prevent its spread or mitigate its effects both domestically and internationally have impacted our results of operations. In the second quarter of 2020, we recognized approximately \$320 million, or \$0.03 per diluted share, of incremental costs associated with voluntary corporate actions taken primarily to protect and compensate front-line employees and contractors, and WarnerMedia production disruption costs.

In addition to these incremental costs, we estimate that our operations and comparability were impacted by an estimated \$510 million, or \$0.06 per diluted share, for the following COVID-19 related pressures: (1) the cancellation and postponement of televised sporting events, resulting in lower advertising revenues and associated expenses, (2) the closure of movie theaters and postponement of theatrical releases, leading to lower content revenues and associated expenses, (3) the imposition of travel restrictions, driving significantly lower international wireless roaming services that do not have a directly correlated expense reduction and most significantly impact profitability, (4) closures of retail stores, contributing to lower wireless equipment sales, with a corresponding reduction in equipment expense and (5) unfavorable foreign exchange pressure in Latin America.

Dollars in millions	Estimated Revenues Impact		Estimated EBITDA Impacts		
Revenues:		P ****		<b>P</b>	
WarnerMedia Content and Other	\$	(890)	\$	(230	
WarnerMedia Advertising		(620)		420	
Video Advertising <sup>1</sup>		(170)		(170	
Entertainment Group Commercial Video		(80)		(50	
Mobility Wireless Service		(450)		(380	
Mobility Wireless Equipment		(250)		(10	
Latin America Wireless Equipment, Foreign Exchange and Other		(280)		(65	
Other		(70)		(25	
Total	\$	(2,810)	\$	(510	
<sup>1</sup> Includes certain Xandr advertising revenues which are reported in the WarnerN	Iedia and C	ommunicati	ons		
segments and are eliminated in consolidation.	2020		OHS		
segments and are eliminated in consolidation.  Three Months Ended June 30, 2	2020			•	
	2020		EBITDA	Impacts	
Three Months Ended June 30, 2	2020		EBITDA Inclu	ded in	
Three Months Ended June 30, 2  Dollars in millions	2020		EBITDA Inclu		
Three Months Ended June 30, 2  Dollars in millions  Expenses:	2020		EBITDA Inclu	ded in d Results	
Three Months Ended June 30, 2  Dollars in millions  Expenses:  Commissions/Compassion Payments	2020		EBITDA Inclu Reported	ded in d Results	
Three Months Ended June 30, 2  Dollars in millions  Expenses:	2020		EBITDA Inclu Reported	ded in d Results	

### THIRD-QUARTER 2020 EARNINGS DATE: OCTOBER 22, 2020

AT&T will release third-quarter 2020 earnings on Thursday, October 22, 2020, before the market opens.

The company's Investor Briefing and related earnings materials will be available on the AT&T website at <a href="https://investors.att.com">https://investors.att.com</a> by 7:30 a.m. Eastern time.

AT&T will also host a conference call to discuss the results at 8:30 a.m. Eastern time the same day. Dial-in and replay information will be announced on First Call approximately 8 weeks before the call, which will also be broadcast live and will be available for replay over the internet at <a href="https://investors.att.com">https://investors.att.com</a>.

#### **CORPORATE RESPONSIBILITY**

AT&T is committed to addressing environmental, social and governance (ESG) issues at every level of our company, including Board of Directors oversight and officer-level engagement across all operating companies. We're leveraging our expertise, resources and scale to develop and support initiatives that make a meaningful impact. Our programs help build stronger communities in response to disasters, issues of social unrest, the challenges of climate change, and a need for skills building that prepares our next generation workforce.

In 2019, we celebrated the incredible generosity of our employees, achieving 5-year highs for participation in volunteer programs and average giving per employee. We beat our timeline for several 2020 goals, including 138% attainment of our goal to reduce greenhouse gas emissions from our operations and 133% attainment of our goal to reduce electricity use relative to data traffic on our network. And this year, we announced science-based targets to reduce greenhouse gas emissions 26% by 2030 and to encourage 50% of our suppliers (by spend) to set science-based targets by 2024.

We're also proud of our diverse workforce and commitment to creating an inclusive place where everyone can build a career, exemplified by AT&T's 2020 induction into DiversityInc's Top 50 Companies for Diversity Hall of Fame and our perfect score on the Human Rights Campaign's Corporate Equality Index for the 16th consecutive year.

We detail our ESG performance and progress through robust annual reporting. In 2019, we were awarded the Corporate Governance Award for Best ESG Reporting by *Corporate Secretary* magazine, and a *Financial*  Times Agenda study named AT&T one of the 10 most transparent S&P 500 companies for ESG reporting. Learn more at https://about.att.com/csr/reporting.

### CAUTIONARY LANGUAGE CONCERNING FORWARD-LOOKING STATEMENTS

Information set forth in this Investor Briefing contains financial estimates and other forward-looking statements that are subject to risks and uncertainties, and actual results may differ materially. A discussion of factors that may affect future results is contained in AT&T's filings with the Securities and Exchange Commission. AT&T disclaims any obligation to update or revise statements contained in this Investor Briefing based on new information or otherwise.

This Investor Briefing may contain certain non-GAAP financial measures. Reconciliations between the non-GAAP financial measures and the GAAP financial measures are included in the exhibits to the Investor Briefing and are available on the company's website at <a href="https://investors.att.com">https://investors.att.com</a>.

#### AT&T INVESTOR BRIEFING

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## Financial and Operational Information

#### AT&T INC. FINANCIAL DATA

	Consol	idated Staten	nents of Inco	ome			
Dollars in millions except per share amounts							
Unaudited		Second Qu	ıarter	Percent	Six-Month	Period	Percent
		2020	2019	Change	2020	2019	Change
Operating Revenues							
Service	\$	37,051 \$	41,023	(9.7) %	\$ 75,934 \$	81,707	(7.1) %
Equipment		3,899	3,934	(0.9) %	7,795	8,077	(3.5) %
Total Operating Revenues		40,950	44,957	(8.9) %	83,729	89,784	(6.7) %
Operating Expenses							
Cost of revenues							
Equipment		3,978	4,061	(2.0) %	8,070	8,563	(5.8) %
Broadcast, programming and operations		5,889	7,730	(23.8) %	12,643	15,382	(17.8) %
Other cost of revenues (exclusive of							
depreciation and amortization shown separately below)		8,116	8,721	(6.9) %	16,458	17,306	(4.9) %
Selling, general and administrative		9,831	9,844	(0.3) %	18,591	19,493	(4.6) %
Impairments		2,319		- %	2,442	19,493	- %
Depreciation and amortization		7,285	7,101	2.6 %	14,507	14,307	1.4 %
Total Operating Expenses		37,418	37,457	(0.1) %	72,711	75,051	(3.1) %
Operating Income		3,532	7,500	(52.9) %	11,018	14,733	(25.2) %
Interest Expense		2,041	2,149	(5.0) %	4,059	4,290	(5.4) %
Equity in Net Income (Loss) of Affiliates		(10)	40	- %	(16)	33	- %
Other Income (Expense) - Net		1,017	(318)	- %	1,820	(32)	- %
Income Before Income Taxes		2,498	5,073	(50.8) %	8,763	10,444	(16.1) %
Income Tax Expense		935	1,099	(14.9) %	2,237	2,122	5.4 %
Net Income		1,563	3,974	(60.7) %	6,526	8,322	(21.6) %
Less: Net Income Attributable to		,			·		
Noncontrolling Interest	\$	(282)	(261)	(8.0) %	(635)	(513)	(23.8) %
Net Income Attributable to AT&T	<b>.</b>	1,281 \$	3,713	(65.5) %		7,809	(24.6) %
Less: Preferred Stock Dividends		(52)	-	- %	(84)	-	- %
Net Income Attributable to Common Stock	\$	1,229 \$	3,713	(66.9) %	\$ 5,807 \$	7,809	(25.6) %
Basic Earnings Per Share Attributable to Common Stock	s	0.17 \$	0.51	(66.7) %	\$ 0.81 \$	1.06	(23.6) %
Weighted Average Common	Ф	υ.1/ Φ	0.51	(00.7) 70	ψ 0.01 φ	1.00	(23.0)
Shares Outstanding (000,000)		7,145	7,323	(2.4) %	7,166	7,318	(2.1) %
Diluted Earnings Per Share Attributable to Common Stock	\$	0.17 \$	0.51	(66.7) %	\$ 0.81 \$	1.06	(23.6) %
Weighted Average Common	Ψ.	V+1 / U	5.51	(00.1) /0	Ψ 0.01 Ψ	2.00	(23.0)
Shares Outstanding with Dilution (000,000)		7,170	7,353	(2.5) %	7,192	7,347	(2.1) %

#### AT&T INC. FINANCIAL DATA

Consolidated Balance Sheets		
Dollars in millions		
Unaudited	Jun. 30,	Dec. 31,
	2020	2019
Assets		
Current Assets		
Cash and cash equivalents	\$ 16,941	\$ 12,13
Accounts receivable - net of related allowances for credit loss of \$1,606 and \$1,235	19,127	22,63
Prepaid expenses	1,439	1,63
Other current assets	19,048	18,36
Total current assets	56,555	54,76
Noncurrent Inventories and Theatrical Film and Television Production Costs	14,514	12,43
Property, Plant and Equipment – Net	128,945	130,12
Goodwill	143,651	146,24
Licenses – Net	98,763	97,90
Trademarks and Trade Names – Net	23,757	23,56
Distribution Networks – Net	14,704	15,34
Other Intangible Assets – Net	18,452	20,79
Investments in and Advances to Equity Affiliates	2,302	3,69
Operating Lease Right-of-Use Assets	24,692	24,039
Other Assets	21,563	22,75
Total Assets	\$ 547,898	\$ 551,669
Current Liabilities  Debt maturing within one year	\$ 15,576	\$ 11,83
Accounts payable and accrued liabilities	41,881	45,95
Advanced billings and customer deposits	5,723	6,12
Accrued taxes	2,548	1,21
Dividends payable	3,741	3,78
Total current liabilities	69,469	68,91
Long-Term Debt	153,388	151,30
Deferred Credits and Other Noncurrent Liabilities		
Deferred income taxes	58,387	59,50
Postemployment benefit obligation	18,167	18,78
Operating lease liabilities	22,230	21,80
Other noncurrent liabilities	32,804	29,42
Total deferred credits and other noncurrent liabilities	131,588	129,51
Stockholders' Equity		
Preferred stock	-	
Common stock	7,621	7,62
Additional paid-in capital	130,046	126,27
Retained earnings	56,045	57,93
Treasury stock	(17,945)	(13,08
Accumulated other comprehensive income	129	5,47
Noncontrolling interest	17,557	17,71
	193,453	201,93
Total stockholders' equity  Total Liabilities and Stockholders' Equity	\$ 547,898	\$ 551,66

#### AT&T INC. FINANCIAL DATA

Consolidated Statements of Cash Flows		
Dollars in millions	C. M. d.D	
Unaudited	Six-Month P	
	2020	2019
Operating Activities	0 (73)	0.22
Net income	\$ 6,526 \$	8,32
Adjustments to reconcile net income to net cash provided by operating activities:	14.505	1420
Depreciation and amortization	14,507	14,30
Amortization of film and television costs	3,985	5,19
Undistributed earnings from investments in equity affiliates  Provision for uncollectible accounts	64	1 21
	1,199	1,21
Deferred income tax expense (benefit)	653	1,08
Net (gain) loss on assets, net of impairments	(705)	(90
Pension and postiretirement benefit expense (credit)	(1,495)	(80
Actuarial (gain) loss on pension and postretirement benefits	2.442	2,13
Asset abandonments and impairments	2,442	
Changes in operating assets and liabilities:	2 522	2.50
Receivables	2,522	3,58
Other current assets, inventories and theatrical film and television production costs	(5,592)	(5,42
Accounts payable and other accrued liabilities	(3,847)	(3,05
Equipment installment receivables and related sales	226	1,14
Deferred customer contract acquisition and fulfillment costs	322	(61
Postretirement claims and contributions	(228)	(42
Other - net	346	(49
Total adjustments  Net Cash Provided by Operating Activities	14,399 20,925	17,01 25,33
Capital expenditures:	(0.272)	(10.54
Purchase of property and equipment	(9,372)	(10,54
Interest during construction	(60)	(11
Acquisitions, net of cash acquired	(1,174)	(32
Dispositions (Declared Control of	347	3,59
(Purchases), sales and settlement of securities and investments, net	47	39
Advances to and investments in equity affiliates, net	(66)	(31
Net Cash Used in Investing Activities	(10,278)	(7,29
Financing Activities	400	11
Net change in short-term borrowings with original maturities of three months or less	498	11
Issuance of other short-term borrowings	8,440	3,06
Repayment of other short-term borrowings	(5,975)	(3,14
Issuance of long-term debt	21,060	10,03
Repayment of long-term debt	(17,284)	(16,12
Payment of vendor financing	(1,354)	(1,83
Issuance of preferred stock	3,869	(2)
Purchase of treasury stock	(5,480)	(24
Issuance of treasury stock	84	45
Dividends paid	(7,474)	(7,43
Other	(2,295)	33
	(5,911)	(14,78
	4726	3,25
Net increase (decrease) in cash and cash equivalents and restricted cash	4,736	
Net Cash Used in Financing Activities  Net increase (decrease) in cash and cash equivalents and restricted cash  Cash and cash equivalents and restricted cash beginning of year  Cash and Cash Equivalents and Restricted Cash End of Period	4,736 12,295 \$ 17,031 \$	5,40 8,65

#### AT&T INC. CONSOLIDATED SUPPLEMENTARY DATA

	Supp	plementary 1	Financial D	ata						
Dollars in millions except per share amounts										
Unaudited		Second Q	uarter	Percent	Six-M	onth	Period		Percer	nt
		2020	2019	Change	2020		2019		Chang	ge
Capital expenditures										
Purchase of property and equipment	\$	4,434 \$	5,421	(18.2) %	\$ 9,372	\$	10,542		(11.1)	%
Interest during construction		32	51	(37.3) %_	60		112		(46.4)	%
Total Capital Expenditures	\$	4,466 \$	5,472	(18.4) %	\$ 9,432	\$	10,654		(11.5)	%
Dividends Declared per Common Share	\$	0.52 \$	0.51	2.0 %	\$ 1.04	\$	1.02		2.0	%
End of Period Common Shares Outstanding (000,000)					7,125		7,305		(2.5)	%
Debt Ratio					46.6	<b>%</b>	46.8	%	(20)	BP
Total Employees					243,350		257,790		(5.6)	%

	Supplementary	Operating I	)ata				
Subscribers and connections in thousands							
Unaudited				June	30,	Percer	nt
				2020	2019	Chang	ge
Broadband Connections							
IP				14,548	14,860	(2.1)	%
DSL				653	838	(22.1)	%
Total Broadband Connections				15,201	15,698	(3.2)	%
Voice Connections							
Network Access Lines				7,878	9,207	(14.4)	%
U-verse VoIP Connections				4,058	4,766	(14.9)	%
Total Retail Voice Connections				11,936	13,973	(14.6)	%
	Second Q	)uarter	Percent	Six-Mont	th Period	Percer	nt
	2020	2019	Change	2020	2019	Chang	ge
Broadband Net Additions							
IP	(79)	8	-	(111)	108	-	%
DSL	(35)	(47)	25.5	(77)	(111)	30.6	%
Total Broadband Net Additions	(114)	(39)	-	(188)	(3)	_	%

#### **COMMUNICATIONS SEGMENT**

The Communications segment provides wireless and wireline telecom, video and broadband services to consumers located in the U.S. and businesses globally. The Communications segment contains three reporting units: Mobility, Entertainment Group, and Business Wireline.

		Seg	gment Resul	lts								
Pollars in millions												
Unaudited	Secon	nd Qu	uarter Percent				Six-Mo	onth F	Period	Percen	Percent	
	 2020		2019	Change		2020			2019	Change		
Segment Operating Revenues												
Mobility	\$ 17,149	\$	17,292	$(0.8)^{-9}$	%	\$	34,551	\$	34,655	(0.3)	%	
Entertainment Group	10,069		11,368	(11.4)	<b>%</b>		20,584		22,696	(9.3)	%	
Business Wireline	6,374		6,607	(3.5)	%		12,706		13,085	(2.9)	%	
<b>Total Segment Operating Revenues</b>	33,592		35,267	(4.7)	%		67,841		70,436	(3.7)	%	
				-								
Segment Operating Contribution												
Mobility	5,805		5,767	0.7	%		11,593		11,076	4.7	%	
Entertainment Group	1,030		1,514	(32.0) 9	<b>%</b>		2,365		2,992	(21.0)	%	
Business Wireline	1,277		1,390	(8.1)	%		2,357		2,614	(9.8)	%	
Total Segment Operating Contribution	\$ 8,112	\$	8,671	(6.4)	%	S	16,315	\$	16,682	(2.2)	%	

#### **MOBILITY**

Mobility provides nationwide wireless service and equipment.

			Mo	bility Resu	lts						
Dollars in millions											
Unaudited		Secon	ad Qu	uarter	Percent	t		Six-Mo	onth Period	Perce	nt
		2020		2019	Change	e		2020	2019	Chang	ge
Operating Revenues											
Service	\$	13,669	\$	13,824	(1.1)	%	\$	27,637	\$ 27,453	0.7	9/
Equipment		3,480		3,468	0.3	%		6,914	7,202	(4.0)	9/
Total Operating Revenues		17,149		17,292	(0.8)	%		34,551	34,655	(0.3)	9/
2 4 5											
Operating Expenses		0.222		0.500	(2.0)	0./		10.001	10.562	(2.4)	
Operations and support		9,332		9,522	(2.0)			18,901	19,563	(3.4)	
Depreciation and amortization		2,012		2,003	0.4	%		4,057	4,016	1.0	9
Total Operating Expenses		11,344		11,525	(1.6)			22,958	23,579	(2.6)	9
Operating Income		5,805		5,767	0.7	%		11,593	11,076	4.7	9
Equity in Net Income (Loss) of Affiliates			Φ.		- 0.7	%	_	- 11 502	- 11.07 <i>(</i>		9/
Operating Contribution	\$	5,805	\$	5,767	= 0.7	%	\$	11,593	\$ 11,076	= 4.7	%
Operating Income Margin		33.9	0/0	33.4 %	50	BP		33.6	<b>%</b> 32.0 %	6 160	В
operating income Managin		00.5	, 0	33.1 70	, 20				70 32.0 7	0 100	
Unaudited								2020	ne 30, 2019	Perce Chang	
Mobility Subscribers	-							2020	2019	Chang	<u> </u>
Postpaid								74,919	75,478	(0.7)	9,
Prepaid								,		\ /	
*								18,008	17,434	3.3	9
Reseller								18,008 6,718			
Reseller Connected Devices									17,434 7,323 58,387	3.3 (8.3) 22.9	9,
								6,718	7,323	(8.3)	9,
Connected Devices		G.						6,718 71,762 171,407	7,323 58,387 158,622	(8.3) 22.9 8.1	0,
Connected Devices		Secon	_ `					6,718 71,762 171,407 Six-Mo	7,323 58,387 158,622 onth Period	(8.3) 22.9 8.1 Perce	o o o ent
Connected Devices  Total Mobility Subscribers <sup>1</sup>		Secon 2020	_ `	narter 2019	-			6,718 71,762 171,407	7,323 58,387 158,622	(8.3) 22.9 8.1	ent
Connected Devices  Total Mobility Subscribers  Mobility Net Additions		2020			-	%		6,718 71,762 171,407 Six-Mo	7,323 58,387 158,622 onth Period	(8.3) 22.9 8.1 Perce Chang	ent ge
Connected Devices  Total Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions				2019	-	% % %		6,718 71,762 171,407 Six-Mo	7,323 58,387 158,622 onth Period 2019	(8.3) 22.9 8.1 Perce	ent ge
Connected Devices  Fotal Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Fotal Phone Net Additions	_	2020 (151) (16)		2019 74	_	%		6,718 71,762 171,407 Six-Mo 2020	7,323 58,387 158,622 onth Period 2019	(8.3) 22.9 8.1 Perce Change (92.2) (80.2)	ent
Connected Devices  Fotal Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Fotal Phone Net Additions  Postpaid	_	(151) (16) (154)		2019 74 357 (146)	(5.5)	%		6,718 71,762 171,407 Six-Mo 2020 12 104 (127)	7,323 58,387 158,622 onth Period 2019 153 525 (353)	(8.3) 22.9 8.1 Perce Change (92.2) (80.2)	ent
Connected Devices  Fotal Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Fotal Phone Net Additions  Postpaid  Prepaid	_	(151) (16) (154) 165		2019 74 357 (146) 341	(5.5) (51.6)	% % %		6,718 71,762 171,407 Six-Mo 2020 12 104 (127) 120	7,323 58,387 158,622 onth Period 2019 153 525 (353) 442	(8.3) 22.9 8.1 Perce Change (92.2) (80.2) 64.0 (72.9)	ent
Connected Devices  Fotal Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Fotal Phone Net Additions  Postpaid  Prepaid  Reseller	_	2020 (151) (16) (154) 165 (58)		2019 74 357 (146) 341 (204)	(5.5) (51.6) 71.6	% % % %		6,718 71,762 171,407 Six-Mo 2020 12 104 (127) 120 (248)	7,323 58,387 158,622 onth Period 2019 153 525 (353) 442 (446)	(8.3) 22.9 8.1 Perce Chang (92.2) (80.2) 64.0 (72.9) 44.4	ent
Connected Devices  Total Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Total Phone Net Additions  Postpaid Prepaid Reseller Connected Devices	_	(151) (16) (154) (154) 165 (58) 2,255		2019 74 357 (146) 341 (204) 3,959	(5.5) (51.6) 71.6 (43.0)	% % % %		6,718 71,762 171,407 Six-Mo 2020 12 104 (127) 120 (248) 5,773	7,323 58,387 158,622 onth Period 2019 153 525 (353) 442 (446) 7,047	(8.3) 22.9 8.1 Perce Change (92.2) (80.2) 64.0 (72.9) 44.4 (18.1)	ent
Connected Devices  Fotal Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Fotal Phone Net Additions  Postpaid Prepaid Reseller Connected Devices		2020 (151) (16) (154) 165 (58)		2019 74 357 (146) 341 (204)	(5.5) (51.6) 71.6	% % % %	_	6,718 71,762 171,407 Six-Mo 2020 12 104 (127) 120 (248)	7,323 58,387 158,622 onth Period 2019 153 525 (353) 442 (446)	(8.3) 22.9 8.1 Perce Chang (92.2) (80.2) 64.0 (72.9) 44.4	ent
Connected Devices  Total Mobility Subscribers  Mobility Net Additions  Postpaid Phone Net Additions  Total Phone Net Additions  Postpaid  Prepaid  Reseller		(151) (16) (154) (154) 165 (58) 2,255		2019 74 357 (146) 341 (204) 3,959	(5.5) (51.6) 71.6 (43.0) (44.1)	% % % %		6,718 71,762 171,407 Six-Mo 2020 12 104 (127) 120 (248) 5,773	7,323 58,387 158,622  onth Period 2019  153 525  (353) 442 (446) 7,047 6,690	(8.3) 22.9 8.1  Perce Change (92.2) (80.2) 64.0 (72.9) 44.4 (18.1) (17.5)	ge

The second quarter and six-month period ended June 30, 2020, excludes 466 (338 phone) and 521 (382 phone) customers, respectively, who we have agreed not to terminate service under the FCC's "Keep Americans Connected Pledge."

#### **ENTERTAINMENT GROUP**

Entertainment Group provides video, including over-the-top (OTT) services, broadband and voice communication services primarily to residential customers. This business unit also sells advertising on video distribution platforms.

	I	Entertain	men	it Group Res	ults					
Dollars in millions										
Unaudited		Secon	d Qu	arter	Percer	ıt	 Six-Mor	onth Period	Percen	ıt
		2020		2019	Chang	e	2020	2019	Chang	je
Operating Revenues										
Video entertainment	\$	6,976	\$	8,035	(13.2)	%	\$ 14,371	\$ 16,109	(10.8)	%
High-speed internet		2,092		2,109	(0.8)	%	4,201	4,179	0.5	%
Legacy voice and data services		560		658	(14.9)	%	1,141	1,341	(14.9)	%
Other service and equipment		441		566	(22.1)	%	871	1,067	(18.4)	%
Total Operating Revenues		10,069		11,368	(11.4)	%	20,584	22,696	(9.3)	%
Operating Expenses										
Operations and support		7,730		8,515	(9.2)	%	15,621	17,042	(8.3)	%
Depreciation and amortization		1,309		1,339	(2.2)	%	2,598	2,662	(2.4)	%
Total Operating Expenses		9,039		9,854	(8.3)	%	18,219	19,704	(7.5)	%
Operating Income		1,030		1,514	(32.0)	%	2,365	2,992	(21.0)	%
Equity in Net Income (Loss) of Affiliates		-		-	-	%	-	-	-	%
Operating Contribution	\$	1,030	\$	1,514	(32.0)	%	\$ 2,365	\$ 2,992	(21.0)	%
					` '				` '	
Operating Income Margin		10.2	%	13.3 %	(310)	BP	11.5	<b>%</b> 13.2 %	(170)	BP

	Supplementa	ry Operating	Data				
Subscribers and connections in thousands							
Unaudited					June 3	30,	Percent
					2020	2019	Change
Video Connections							
Premium TV					17,690	21,581	(18.0) %
AT&T TV Now					720	1,340	(46.3) %
Total Video Connections					18,410	22,921	(19.7) %
Total Broadband Connections					13,944	14,420	(3.3) %
Fiber Broadband Connections					4,321	3,378	27.9 %
Voice Connections							
Retail Consumer Switched Access Lines					3,096	3,630	(14.7) %
U-verse Consumer VoIP Connections					3,480	4,211	(17.4) %
Total Retail Consumer Voice Connections <sup>1</sup>					6,576	7,841	(16.1) %
	Second Q	uarter	Percent		Six-Month	Period	Percent
	2020	2019	Change	:	2020	2019	Change
Video Net Additions							
Premium TV <sup>1</sup>	(886)	(778)	(13.9)	%	(1,783)	(1,322)	(34.9) %
AT&T TV Now	(68)	(168)	59.5	%	(206)	(251)	17.9 %
Total Video Net Additions <sup>1</sup>	(954)	(946)	(0.8)	% _	(1,989)	(1,573)	(26.4) %
Broadband Net Additions							
Net Broadband Net Additions <sup>1</sup>	(102)	(34)	-	%	(175)	11	- %
Fiber Broadband Net Additions	225	318	(29.2)	%	434	615	(29.4) %

The second quarter and six-month period ended June 30, 2020, excludes 91 and 157 premium TV and 159 and 194 broadband connections, respectively, who we have agreed not to terminate service under the FCC's "Keep Americans Connected Pledge."

#### **BUSINESS WIRELINE**

Business Wireline unit provides advanced IP-based services, as well as traditional data services to business customers.

	<b>Business Wi</b>	reline Result	ts			
Dollars in millions						
Unaudited	 Second Qu	ıarter	Percent	Six	-Month Period	Percent
	 2020	2019	Change	2020	2019	Change
Operating Revenues						
Strategic and managed services	\$ 3,943 \$	3,834	2.8 %	\$ 7,82	<b>22</b> \$ 7,613	3 2.7 %
Legacy voice and data services	2,067	2,324	(11.1) %	4,19	96 4,721	1 (11.1) %
Other service and equipment	364	449	(18.9) %	6	<b>88</b> 751	1 (8.4) %
Total Operating Revenues	6,374	6,607	(3.5) %	12,70	06 13,085	(2.9) %
Operating Expenses						
Operations and support	3,779	3,975	(4.9) %	7,73	8,007	7 (3.5) %
Depreciation and amortization	1,318	1,242	6.1 %	2,6	19 2,464	4 6.3 %
Total Operating Expenses	5,097	5,217	(2.3) %	10,34	<b>49</b> 10,471	1 (1.2) %
Operating Income	1,277	1,390	(8.1) %	2,3	57 2,614	(9.8) %
Equity in Net Income (Loss) of Affiliates		-	- %			%
Operating Contribution	\$ 1,277 \$	1,390	(8.1) %	\$ 2,35	57 \$ 2,614	(9.8) %
O		24.0.04	(100) 77			(1.10) DD
Operating Income Margin	20.0 %	21.0 %	(100) BP	18	<b>3.6 %</b> 20.0	) % (140) BP

#### **BUSINESS SOLUTIONS**

As a supplemental presentation to our Communications segment operating results, we are providing a view of our AT&T Business Solutions results which includes both wireless and fixed operations. This combined view presents a complete profile of the entire business customer relationship and underscores the importance of mobile solutions to serving our business customers. Results have been recast to conform to the current period's classification of consumer and business wireless subscribers.

	Business	Sol	utions Result	ts					
Dollars in millions									
Unaudited	Secon	d Qu	ıarter	Percen	ıt	Six-Mo	nth Period	Percen	nt
	2020		2019	Chang	e	2020	2019	Change	e,e
Operating Revenues									
Wireless service	\$ 1,884	\$	1,881	0.2	%	\$ 3,833	\$ 3,658	4.8	%
Strategic and managed services	3,943		3,834	2.8	%	7,822	7,613	2.7	%
Legacy voice and data services	2,067		2,324	(11.1)	%	4,196	4,721	(11.1)	%
Other service and equipment	364		449	(18.9)	%	688	751	(8.4)	%
Wireless equipment	585		617	(5.2)	%	 1,295	1,207	7.3	%
Total Operating Revenues	8,843		9,105	(2.9)	%	17,834	17,950	(0.6)	%
Operating Expenses									
Operations and support	5,424		5,512	(1.6)	%	11,134	11,126	0.1	%
Depreciation and amortization	1,637		1,545	6.0	%	3,262	3,070	6.3	%
Total Operating Expenses	7,061		7,057	0.1	%	14,396	14,196	1.4	%
Operating Income	1,782		2,048	(13.0)	%	3,438	3,754	(8.4)	%
Equity in Net Income (Loss) of Affiliates	-		-	-	%	-	-	-	%
Operating Contribution	\$ 1,782	\$	2,048	(13.0)	%	\$ 3,438	\$ 3,754	(8.4)	%
	•					 ·			
Operating Income Margin	20.2	<b>%</b>	22.5 %	(230)	BP	19.3	<b>%</b> 20.9 %	(160)	BP

#### **WARNERMEDIA SEGMENT**

The WarnerMedia segment develops, produces and distributes feature films, television, gaming and other content in various physical and digital formats globally, and also includes our Xandr business, which utilizes data analytics to provide targeted advertising services. Results from Turner, Home Box Office and Warner Bros. businesses are combined with AT&T's Regional Sports Network (RSN), Otter Media Holdings and Xandr in the WarnerMedia segment. All previously reported periods have been recast to include Xandr, which was a separate reportable segment prior to the second quarter of 2020.

	Segme	nt Results						
Dollars in millions								
Unaudited	Second Qu	arter	Percent		Six-Month	Period	Percer	ıt
	 2020	2019	Change		2020	2019	Chang	e,e
Segment Operating Revenues								
Turner	\$ 2,988 \$	3,410	(12.4) %	\$	6,150 \$	6,853	(10.3)	%
HBO	1,627	1,716	(5.2) %		3,124	3,226	(3.2)	%
Warner Bros.	3,256	3,389	(3.9) %		6,496	6,907	(6.0)	%
Eliminations and other	(1,057)	320	- %		(1,108)	654		%
Total Segment Operating Revenues	6,814	8,835	(22.9) %	· ·	14,662	17,640	(16.9)	%
Cost of revenues Turner	965	1,796	(46.3) %		2,285	3,476	(34.3)	%
HBO	1,095	839	30.5 %		1,911	1,509	26.6	%
Warner Bros.	2,233	2,492	(10.4) %		4,579	4,922	(7.0)	%
Selling, general and administrative	1,324	1,344	(1.5) %		2,788	2,716	2.7	%
Eliminations and other	(883)	(35)	- %		(1,142)	(34)	-	%
Depreciation and amortization	167	104	60.6 %		330	260	26.9	%
Total Operating Expenses	4,901	6,540	(25.1) %		10,751	12,849	(16.3)	%
Operating Income	1,913	2,295	(16.6) %		3,911	4,791	(18.4)	%
Equity in Net Income of Affiliates	4	55	(92.7) %		19	122	(84.4)	%
Total Segment Operating Contribution	\$ 1,917 \$	2,350	(18.4) %	\$	3,930 \$	4,913	(20.0)	%

#### **TURNER**

Turner creates and programs branded news, entertainment, sports and kids multi-platform content that is sold to various distribution affiliates. Turner also sells advertising on its networks and digital properties.

	Turne	r Results						
Dollars in millions								
Unaudited	Second Qu	arter	Percent	:	Six-Month P	eriod	Percer	nt
	 2020	2019	Change	;	2020	2019	Chang	ge
Operating Revenues								
Subscription	\$ 1,804 \$	1,943	(7.2)	%	\$ 3,853 \$	3,908	(1.4)	%
Advertising	796	1,266	(37.1)	%	1,753	2,527	(30.6)	%
Content and other	388	201	93.0	%	544	418	30.1	%
Total Operating Revenues	2,988	3,410	(12.4)	%	6,150	6,853	(10.3)	%
Operating Expenses								
Cost of revenues	965	1,796	(46.3)	%	2,285	3,476	(34.3)	%
Selling, general and administrative	382	421	(9.3)	%	772	877	(12.0)	%
Depreciation and amortization	69	39	76.9	%	 138	99	39.4	%
Total Operating Expenses	1,416	2,256	(37.2)	%	 3,195	4,452	(28.2)	%
Operating Income	1,572	1,154	36.2	%	2,955	2,401	23.1	%
Equity in Net Income of Affiliates	-	11	-	%	6	36	(83.3)	%
Operating Contribution	\$ 1,572 \$	1,165	34.9	%	\$ 2,961 \$	2,437	21.5	%
Operating Income Margin	52.6 %	33.8 %	1,880	BP	48.0 %	35.0 %	1,300	BP

#### **HOME BOX OFFICE**

Home Box Office consists of premium pay television and OTT services domestically and premium pay, basic tier television and OTT services internationally, as well as content licensing and home entertainment.

		Home Box (	Office Result	:S				
Dollars in millions								
Unaudited		Second Qu	arter	Percent		Six-Month	Period	Percent
	·	2020	2019	Change		2020	2019	Change
Operating Revenues								
Subscription	\$	1,441 \$	1,516	(4.9) %	ó \$	2,779 \$	2,850	(2.5) %
Content and other		186	200	(7.0) %	ó	345	376	(8.2) %
Total Operating Revenues		1,627	1,716	(5.2) %	ó	3,124	3,226	(3.2) %
Operating Expenses								
Cost of revenues		1,095	839	30.5 %	ó	1,911	1,509	26.6 %
Selling, general and administrative		394	292	34.9 %	ó	631	543	16.2 %
Depreciation and amortization		25	12	- %	ó	46	34	35.3 %
Total Operating Expenses		1,514	1,143	32.5 %	ó	2,588	2,086	24.1 %
Operating Income		113	573	(80.3) %	ó	536	1,140	(53.0) %
Equity in Net Income (Loss) of Affiliates		(5)	15	- %	ó	15	30	(50.0) %
Operating Contribution	\$	108 \$	588	(81.6) %	ó <b>\$</b>	551 \$	1,170	(52.9) %
	·				·			
Operating Income Margin		6.9 %	33.4 %	(2,650) Bl	P	17.2 %	35.3 %	(1,810) BP

#### **WARNER BROS.**

Warner Bros. consists of the production, distribution and licensing of television programming and feature films, the distribution of home entertainment products and the production and distribution of games.

	Warner B	ros. Results				
Dollars in millions						
Unaudited	Second Qu	ıarter	Percent	Six-Month	Period	Percent
	 2020	2019	Change	2020	2019	Change
Operating Revenues						
Theatrical product	\$ 1,029 \$	1,527	(32.6) %	\$ 2,135 \$	3,033	(29.6) %
Television product	1,876	1,310	43.2 %	3,645	2,923	24.7 %
Video games and other	351	552	(36.4) %	716	951	(24.7) %
Total Operating Revenues	3,256	3,389	(3.9) %	6,496	6,907	(6.0) %
Operating Expenses						
Cost of revenues	2,233	2,492	(10.4) %	4,579	4,922	(7.0) %
Selling, general and administrative	350	426	(17.8) %	954	915	4.3 %
Depreciation and amortization	40	31	29.0 %	81	83	(2.4) %
Total Operating Expenses	2,623	2,949	(11.1) %	5,614	5,920	(5.2) %
Operating Income	633	440	43.9 %	882	987	(10.6) %
Equity in Net Income (Loss) of Affiliates	(19)	-	- %	(27)	6	- %
Operating Contribution	\$ 614 \$	440	39.5 %	\$ 855 \$	993	(13.9) %
				-		` '
Operating Income Margin	19.4 %	13.0 %	640 BP	13.6 %	14.3 %	(70) BP

#### **LATIN AMERICA SEGMENT**

The Latin America segment provides entertainment and wireless service outside of the U.S. Our international subsidiaries conduct business in their local currency and operating results are converted to U.S. dollars using official exchange rates. The Latin America segment contains two business units: Vrio and Mexico.

	Segme	nt Results						
Dollars in millions								
Unaudited	 Second Qu	arter	Percen	ıt	Six-Month P	eriod	Percen	ıt
	 2020	2019	Chang	e	2020	2019	Chang	,e
Segment Operating Revenues								
Vrio	\$ 752 \$	1,032	(27.1)	%	\$ 1,639 \$	2,099	(21.9)	%
Mexico	480	725	(33.8)	%	1,183	1,376	(14.0)	%
<b>Total Segment Operating Revenues</b>	1,232	1,757	(29.9)	%	2,822	3,475	(18.8)	%
Segment Operating Contribution								
Vrio	(28)	(2)	-	%	(67)	30	-	%
Mexico	(173)	(207)	16.4	%	(318)	(412)	22.8	%
<b>Total Segment Operating Contribution</b>	\$ (201) \$	(209)	3.8	%	\$ (385) \$	(382)	(0.8)	%

#### **MEXICO**

Mexico provides wireless services and equipment to customers in Mexico.

	Me	xico Results						
Dollars in millions								
Unaudited	Second Qua	arter	Percer	ıt	Six-Month Po	eriod	Percen	nt
	 2020	2019	Chang	e	2020	2019	Change	je
Operating Revenues								
Wireless service	\$ 345 \$	479	(28.0)	%	\$ 812 \$	921	(11.8)	%
Wireless equipment	135	246	(45.1)	%	371	455	(18.5)	%
Total Operating Revenues	480	725	(33.8)	%	1,183	1,376	(14.0)	%
Operating Expenses								
Operations and support	538	813	(33.8)	%	1,252	1,538	(18.6)	%
Depreciation and amortization	115	119	(3.4)	%	 249	250	(0.4)	%
Total Operating Expenses	653	932	(29.9)	%	1,501	1,788	(16.1)	%
Operating Income (Loss)	(173)	(207)	16.4	%	 (318)	(412)	22.8	%
Equity in Net Income of Affiliates	-	-	-	%	-	-	-	%
Operating Contribution	\$ (173) \$	(207)	16.4	%	\$ (318) \$	(412)	22.8	%
Operating Income Margin	(36.0) %	(28.6) %	(740)	BP	(26.9) %	(29.9) %	300	BP

	Suppleme	ntary Operati	ing Data			
Subscribers and connections in thousands	·					
Unaudited				June	30,	Percent
			-	2020	2019	Change
Mexico Wireless Subscribers						
Postpaid				4,771	5,489	(13.1) %
Prepaid				12,777	12,180	4.9 %
Reseller				425	352	20.7 %
Total Mexico Wireless Subscribers				17,973	18,021	(0.3) %
	Second Q	)uarter	Percent	Six-Mont	h Period	Percent
	2020	2019	Change	2020	2019	Change
Mexico Wireless Net Additions <sup>1</sup>						
Postpaid	(191)	(153)	(24.8) %	(332)	(222)	(49.5) %
Prepaid	(915)	401	- %	(807)	515	- %
Reseller	21	51	(58.8) %	53	99	(46.5) %
Total Mexico Wireless Net Additions	(1,085)	299	- %	(1,086)	392	- %

The second-quarter and six-month period ended June 30, 2020, exclude the impact of 101 subscriber disconnections resulting from conforming our policy on reporting of fixed wireless resellers.

#### **VRIO**

Vrio provides entertainment services to customers utilizing satellite technology in Latin America and the Caribbean.

	Vrio	Results						
Dollars in millions								
Unaudited	Second Qua	arter	Percer	nt	Six-Month I	Period	Percer	nt
	 2020	2019	Chang	ge	 2020	2019	Chang	ge
Operating Revenues	\$ 752 \$	1,032	(27.1)	%	\$ 1,639 \$	2,099	(21.9)	%
Operating Expenses								
Operations and support	661	881	(25.0)	%	1,444	1,747	(17.3)	%
Depreciation and amortization	127	165	(23.0)	%	274	334	(18.0)	%
Total Operating Expenses	788	1,046	(24.7)	%	1,718	2,081	(17.4)	%
Operating Income	(36)	(14)	-	%	 (79)	18	-	%
Equity in Net Income of Affiliates	8	12	(33.3)	%	12	12	-	%
Operating Contribution	\$ (28) \$	(2)	- 1	%	\$ (67) \$	30	-	%
Operating Income Margin	(4.8) %	(1.4)%	(340)	BP	(4.8) %	0.9 %	(570)	BP

Supplementa	ry Operating	Data			
•					
			June 3	30,	Percent
		•	2020	2019	Change
			10,664	13,473	(20.8) %
Second Q	uarter	Percent	Six-Month	Period	Percent
2020	2019	Change	2020	2019	Change
(312)	(111)	- %	(426)	(143)	- %
	Second Q 2020	Second Quarter 2020 2019	<b>2020</b> 2019 Change	June 2   2020     10,664	June 30,           2020         2019           10,664         13,473           Second Quarter         Percent         Six-Month Period           2020         2019         Change         2020         2019

The second-quarter and six-month period ended June 30, 2020, exclude the impact of 2.2 million subscriber disconnections resulting from the closure of our DIRECTV operations in Venezuela.

#### **SUPPLEMENTAL AT&T ADVERTISING REVENUES**

As a supplemental presentation, we are providing a view of total advertising revenues generated by AT&T, which combines the advertising revenues recorded across all operating segments. This combined view presents the entire portfolio of revenues generated from AT&T assets.

	Adver	tising Reven	ues			
Dollars in millions						
Unaudited	 Second Qu	uarter	Percent	 Six-Month l	Period	Percent
1	 2020	2019	Change	 2020	2019	Change
Operating Revenues						
Turner	\$ <b>796</b> \$	1,266	(37.1) %	\$ 1,753 \$	2,527	(30.6) %
Entertainment Group	294	399	(26.3) %	707	749	(5.6) %
Xandr	362	485	(25.4) %	851	911	(6.6) %
Other	75	90	(16.7) %	173	175	(1.1) %
Eliminations	(294)	(399)	26.3 %	(707)	(749)	5.6 %
Total Advertising Revenues	\$ 1,233 \$	1,841	(33.0) %	\$ 2,777 \$	3,613	(23.1) %

#### **SUPPLEMENTAL SEGMENT RECONCILIATION**

			Tl	hree Months	En	ded						
Dollars in millions												
Unaudited												
June 30, 2020												
									Е	Equity in Net		
		Operations				Depreciation		Operating		Income		
		and Support				and		Income		(Loss) of		Segment
	Revenues	Expenses		EBITDA		Amortization		(Loss)		Affiliates		Contribution
Communications		•										
Mobility \$	17,149	\$ 9,332	\$	7,817	\$	2,012	\$	5,805	\$	-	\$	5,805
Entertainment Group	10,069	7,730		2,339		1,309		1,030		-		1,030
Business Wireline	6,374	3,779		2,595		1,318		1,277		-		1,27
Total Communications	33,592	20,841		12,751		4,639		8,112		-		8,112
WarnerMedia		,										
Turner	2,988	1,347		1,641		69		1,572		_		1,57
Home Box Office	1,627	1,489		138		25		113		(5)		108
Warner Bros.	3,256	2,583		673		40		633		(19)		614
Eliminations and other	(1,057)	(685)		(372)		33		(405)		28		(37'
Total WarnerMedia	6,814	4,734		2,080		167		1,913		4		1,91
Latin America	0,017	7,737		2,000		10/		1,713				1,71
Vrio	752	661		91		127		(36)		8		(28
Mexico	480	538		(58)		115		(173)		o		(173
Total Latin America	1,232	1,199		33		242		(209)		8		(201
Segment Total	41,638			14,864		5,048		9,816	\$	12	\$	9,828
Corporate and Other	41,038	26,774		14,804		5,048		9,810	•	12	3	9,828
•	427	022		(400)		02		(500)				
Corporate Acquisition-related items	437	933 211		(496)		93		(589)				
-				(211) (3,084)		2,145		(2,356) (3,084)				
Certain significant items	-	3,084				_						
_	(1.105)	,										
Eliminations and consolidations AT&T Inc. \$	(1,125) 40,950	(869) \$ 30,133	\$	(256) 10,817	\$	(1) 7,285	\$	(255) 3,532				
Eliminations and consolidations		(869) \$ 30,133	\$	(256)	\$	7,285  Depreciation	S	(255) 3,532 Operating	E	Equity in Net Income (Loss) of		Segment
Eliminations and consolidations AT&T Inc. \$	40,950	(869) \$ 30,133 Operations and Support	\$	(256) 10,817	\$	7,285  Depreciation and	\$	(255) 3,532 Operating Income	E	Income (Loss) of		Segment Contribution
Eliminations and consolidations AT&T Inc.  S  June 30, 2019		(869) \$ 30,133	\$	(256)	\$	7,285  Depreciation	\$	(255) 3,532 Operating	Е	Income		Segment Contribution
Eliminations and consolidations AT&T Inc.  S  S  S  S  Communications	40,950 Revenues	(869) \$ 30,133  Operations and Support Expenses		(256) 10,817 EBITDA		7,285  Depreciation and Amortization		Operating Income (Loss)		Income (Loss) of	<b>S</b>	Contribution
Eliminations and consolidations AT&T Inc.  Sume 30, 2019  Communications Mobility  Sum 2019	40,950 Revenues	(869) \$ 30,133  Operations and Support Expenses \$ 9,522	\$	(256) 10,817 EBITDA	\$	Depreciation and Amortization	\$	Operating Income (Loss)	E \$	Income (Loss) of	\$	Contribution 5,76
Eliminations and consolidations AT&T Inc.  S June 30, 2019  Communications	Revenues 17,292 11,368	Operations and Support Expenses  \$ 9,522 8,515		(256) 10,817 EBITDA 7,770 2,853		Depreciation and Amortization  2,003 1,339		(255) 3,532  Operating Income (Loss) 5,767 1,514		Income (Loss) of	\$	5,767 1,514
Eliminations and consolidations AT&T Inc.  Sume 30, 2019  Communications Mobility Entertainment Group Business Wireline	Revenues 17,292 11,368 6,607	(869)   \$ 30,133		(256) 10,817 EBITDA 7,770 2,853 2,632		Depreciation and Amortization  2,003 1,339 1,242		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390		Income (Loss) of	\$	5,760 1,514 1,390
Eliminations and consolidations AT&T Inc.  Summarized S	Revenues 17,292 11,368	Operations and Support Expenses  \$ 9,522 8,515		(256) 10,817 EBITDA 7,770 2,853		Depreciation and Amortization  2,003 1,339		(255) 3,532  Operating Income (Loss) 5,767 1,514		Income (Loss) of	\$	5,76′ 1,514 1,390
Eliminations and consolidations AT&T Inc.  Summarian Sum	Revenues 17,292 11,368 6,607 35,267	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255		Depreciation and Amortization  2,003 1,339 1,242 4,584		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671		Income (Loss) of Affiliates	\$	5,76° 1,514 1,390 8,67
Eliminations and consolidations AT&T Inc.  Summarized Structure St	Revenues 17,292 11,368 6,607 35,267	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255		Depreciation and Amortization  2,003 1,339 1,242 4,584		Operating Income (Loss)  5,767 1,514 1,390 8,671		Income (Loss) of Affiliates	\$	5,76' 1,514 1,390 8,67
Eliminations and consolidations AT&T Inc.  Sune 30, 2019  Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office	Revenues 17,292 11,368 6,607 35,267 3,410 1,716	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573		Income (Loss) of Affiliates	\$	5,76° 1,514 1,390 8,67° 1,165 588
Eliminations and consolidations AT&T Inc.  Sune 30, 2019  Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros.	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585 471		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31		Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440		Income (Loss) of Affiliates	\$	5,760 1,514 1,390 8,671 1,160 588 440
Communications  Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585 471 150		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128		Income (Loss) of Affiliates	\$	5,760 1,514 1,390 8,670 1,165 588 440
Eliminations and consolidations AT&T Inc.  Sune 30, 2019  Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585 471		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31		Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440		Income (Loss) of Affiliates	\$	5,767 1,514 1,390 8,671 1,165 588 440
Communications  Mobility \$ Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585 471 150 2,399		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295		Income (Loss) of Affiliates	\$	5,767 1,514 1,390 8,671 1,165 588 440 157 2,350
Communications  Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436		(256) 10,817 EBITDA 7,770 2,853 2,632 13,255 1,193 585 471 150 2,399		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14)		Income (Loss) of Affiliates	\$	Contribution 5,766 1,514 1,390 8,677 1,165 588 444 155 2,356
Eliminations and consolidations AT&T Inc.  Sume 30, 2019  Communications Mobility Sume 30, 2019  Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88)		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207)		Income (Loss) of Affiliates	\$	Contribution 5,766 1,514 1,390 8,677 1,165 588 444 155 2,356 (2
Communications  Mobility \$ Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813 1,694		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221)	\$	Income (Loss) of Affiliates		Contribution  5,76  1,514  1,390  8,67  1,16: 588  444  157  2,350  (200  (200)
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88)		Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207)		Income (Loss) of Affiliates	\$	Contribution  5,76  1,514  1,390  8,67  1,16: 588  444  157  2,350  (200  (200)
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757 45,859	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813 1,694 30,142		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63 15,717		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284 4,972		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221) 10,745	\$	Income (Loss) of Affiliates		Contribution  5,76  1,51- 1,390  8,67  1,16: 58: 444  15' 2,350  (20' (20')
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757 45,859	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813 1,694 30,142		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63 15,717		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284 4,972		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221) 10,745	\$	Income (Loss) of Affiliates		Contribution  5,76  1,514  1,390  8,67  1,16: 588  444  157  2,350  (200  (200)
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757 45,859  450 (30)	(869) \$ 30,133  Operations and Support Expenses  \$ 9,522		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63 15,717  (315) (346)		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284 4,972		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221) 10,745  (485) (2,306)	\$	Income (Loss) of Affiliates		Contribution  5,76  1,514  1,390  8,67  1,16: 588  444  157  2,350  (200  (200)
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items Certain significant items	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757 45,859  450 (30)	(869) \$ 30,133  Operations and Support Expenses \$ 9,522 8,515 3,975 22,012  2,217 1,131 2,918 170 6,436  881 813 1,694 30,142  765 316 94		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63 15,717  (315) (346) (94)		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284 4,972  170 1,960		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221) 10,745  (485) (2,306) (94)	\$	Income (Loss) of Affiliates		Contribution 5,766 1,514 1,390 8,677 1,165 588 444 155 2,350 (2 (20) (20)
Communications Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items	Revenues  17,292 11,368 6,607 35,267  3,410 1,716 3,389 320 8,835  1,032 725 1,757 45,859  450 (30) - (1,322)	(869) \$ 30,133  Operations and Support Expenses  \$ 9,522		(256) 10,817  EBITDA  7,770 2,853 2,632 13,255  1,193 585 471 150 2,399  151 (88) 63 15,717  (315) (346)		11) 7,285  Depreciation and Amortization  2,003 1,339 1,242 4,584  39 12 31 22 104  165 119 284 4,972		(255) 3,532  Operating Income (Loss)  5,767 1,514 1,390 8,671  1,154 573 440 128 2,295  (14) (207) (221) 10,745  (485) (2,306)	\$	Income (Loss) of Affiliates		5,760 1,514 1,390 8,670 1,160 580 440 150 2,350

#### **SUPPLEMENTAL SEGMENT RECONCILIATION**

					Six Months 1	End	ed						
Dollars in millions													
Unaudited													
June 30, 2020													
·													
											En to to No.		
			Operations				Danragiation		Operating		Equity in Net		
			Operations				Depreciation		Operating		Income		
		D.	and Suppor		EDITO 1		and		Income		(Loss) of		Segment
		Revenues	Expenses		EBITDA		Amortization		(Loss)		Affiliates		Contributio
Communications													
Mobility	\$	34,551	\$ 18,901		15,650	\$	4,057	\$	11,593	\$	-	\$	11,59
Entertainment Group		20,584	15,621		4,963		2,598		2,365		-		2,30
Business Wireline		12,706	7,730		4,976		2,619		2,357		-		2,3
Total Communications		67,841	42,252		25,589		9,274		16,315		-		16,3
WarnerMedia													
Turner		6,150	3,057		3,093		138		2,955		6		2,90
Home Box Office		3,124	2,542		582		46		536		15		55
Warner Bros.		6,496	5,533		963		81		882		(27)		85
Eliminations and other		(1,108)	(711		(397)		65		(462)		25		(43
Total WarnerMedia		14,662	10,421	,	4,241		330		3,911		19		3,93
Latin America		17,004	10,421		7,271		330		3,711		13		3,9,
		1 (20	1 444		105		274		(70)		10		
Vrio		1,639	1,444		195		274		(79)		12		(0
Mexico		1,183	1,252		(69)		249		(318)		<u>-</u>		(3)
Total Latin America		2,822	2,696		126		523		(397)		12		(38
Segment Total		85,325	55,369		29,956		10,127		19,829	\$	31	\$	19,86
Corporate and Other													
Corporate		825	1,807		(982)		180		(1,162)				
Acquisition-related items		-	393		(393)		4,201		(4,594)				
Certain significant items		-	2,426		(2,426)		-		(2,426)				
Eliminations and consolidations	ıs	(2,421)	(1,791	)	(630)		(1)		(629)				
AT&T Inc.	\$	83,729	\$ 58,204		25,525	\$	14,507	\$	11,018				
June 30, 2019													
											Equity in Net		
			Operations						Operating		Income		
							Depreciation						
							Depreciation						Segment
		Revenues	and Suppor		FRITDA		and		Income		(Loss) of		Segment Contribution
Communications		Revenues			EBITDA								Segment Contributio
Communications  Mobility	\$		and Suppor Expenses			•	and Amortization	•	Income (Loss)	•	(Loss) of	•	Contributio
Mobility	\$	34,655	and Suppor Expenses	\$	15,092	\$	and Amortization 4,016	\$	Income (Loss)	\$	(Loss) of Affiliates	\$	Contributio
Mobility Entertainment Group	\$	34,655 22,696	and Suppor Expenses \$ 19,563 17,042	\$	15,092 5,654	\$	and Amortization 4,016 2,662	\$	Income (Loss)  11,076 2,992	\$	(Loss) of Affiliates	\$	11,0° 2,99
Mobility Entertainment Group Business Wireline	\$	34,655 22,696 13,085	and Suppor Expenses \$ 19,563 17,042 8,007	\$	15,092 5,654 5,078	\$	and Amortization 4,016 2,662 2,464	\$	Income (Loss)  11,076 2,992 2,614	\$	(Loss) of Affiliates	\$	11,0° 2,99 2,6
Mobility Entertainment Group Business Wireline Total Communications	\$	34,655 22,696	and Suppor Expenses \$ 19,563 17,042	\$	15,092 5,654	\$	and Amortization 4,016 2,662	\$	Income (Loss)  11,076 2,992	\$	(Loss) of Affiliates	\$	11,07 2,99 2,61
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia	\$	34,655 22,696 13,085 70,436	and Suppor Expenses \$ 19,563 17,042 8,007 44,612	\$	15,092 5,654 5,078 25,824	\$	and Amortization 4,016 2,662 2,464 9,142	\$	Income (Loss)  11,076 2,992 2,614 16,682	\$	(Loss) of Affiliates	\$	11,0° 2,9° 2,6° 16,68
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner	\$	34,655 22,696 13,085 70,436	and Suppor Expenses \$ 19,563 17,042 8,007 44,612	\$	15,092 5,654 5,078 25,824 2,500	\$	and Amortization 4,016 2,662 2,464 9,142	\$	Income (Loss)  11,076 2,992 2,614 16,682	\$	(Loss) of Affiliates	\$	11,0° 2,9° 2,6° 16,6°
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia	\$	34,655 22,696 13,085 70,436	and Suppor Expenses \$ 19,563 17,042 8,007 44,612	\$	15,092 5,654 5,078 25,824	\$	and Amortization 4,016 2,662 2,464 9,142	\$	Income (Loss)  11,076 2,992 2,614 16,682	\$	(Loss) of Affiliates	\$	11,0° 2,9° 2,6° 16,6°
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner	\$	34,655 22,696 13,085 70,436	and Suppor Expenses \$ 19,563 17,042 8,007 44,612	\$	15,092 5,654 5,078 25,824 2,500	\$	and Amortization 4,016 2,662 2,464 9,142	\$	Income (Loss)  11,076 2,992 2,614 16,682	\$	(Loss) of Affiliates	\$	11,0' 2,9' 2,6 16,6: 2,4: 1,1'
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office	\$	34,655 22,696 13,085 70,436 6,853 3,226	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052	\$	15,092 5,654 5,078 25,824 2,500 1,174	\$	and Amortization 4,016 2,662 2,464 9,142 99 34	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140	\$	(Loss) of Affiliates  36 30	\$	Contribution  11,0' 2,9' 2,6 16,66  2,4 1,1'
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros.	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070	\$	and Amortization 4,016 2,662 2,464 9,142 99 34 83	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,99 2,6 16,66  2,44 1,1' 99 3
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307	\$	and Amortization 4,016 2,662 2,464 9,142 99 34 83 44	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,99 2,6 16,66  2,44 1,1' 99 3
Mobility Entertainment Group Business Wireline Fotal Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Fotal WarnerMedia Latin America	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,9 2,6 16,6  2,4 1,1 9 3 4,9
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,9 2,6 16,6  2,4 1,1 9 3 4,9
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162)	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412)	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,99 2,6 16,60  2,44 1,11 99 3 4,9
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394)		(Loss) of Affiliates		Contributio  11,0 2,9 2,6 16,6  2,4 1,1 9 3 4,9
Mobility Entertainment Group Business Wireline Fotal Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Fotal WarnerMedia Latin America Vrio Mexico Fotal Latin America Segment Total	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162)	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412)	\$	(Loss) of Affiliates	\$	Contributio  11,0 2,9 2,6 16,6 2,4 1,1 9 3 4,9
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475 91,551	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285 60,486	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190 31,065	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584 9,986	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394) 21,079		(Loss) of Affiliates		Contributio  11,0 2,9 2,6 16,6  2,4 1,1 9 3 4,9
Mobility Entertainment Group Business Wireline Fotal Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Fotal WarnerMedia Latin America Vrio Mexico Fotal Latin America Segment Total Corporate and Other Corporate	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475 91,551	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285 60,486	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190 31,065	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584 9,986	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394) 21,079		(Loss) of Affiliates		Contributio  11,0 2,99 2,6 16,66  2,4 1,1 99 3 4,9  (4
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items	\$	34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475 91,551	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285 60,486	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190 31,065	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584 9,986	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394) 21,079		(Loss) of Affiliates		Contributio  11,0 2,99 2,6 16,66  2,4 1,1 99 3 4,9  (4
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items Certain significant items		34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475 91,551	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285 60,486	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190 31,065	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584 9,986	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394) 21,079  (917) (4,409) (342)		(Loss) of Affiliates		11,0° 2,9° 2,6° 16,6°
Mobility Entertainment Group Business Wireline Total Communications WarnerMedia Turner Home Box Office Warner Bros. Eliminations and other Total WarnerMedia Latin America Vrio Mexico Total Latin America Segment Total Corporate and Other Corporate Acquisition-related items		34,655 22,696 13,085 70,436 6,853 3,226 6,907 654 17,640 2,099 1,376 3,475 91,551	and Suppor Expenses  \$ 19,563 17,042 8,007 44,612  4,353 2,052 5,837 347 12,589  1,747 1,538 3,285 60,486	\$	15,092 5,654 5,078 25,824 2,500 1,174 1,070 307 5,051 352 (162) 190 31,065	\$	and Amortization  4,016 2,662 2,464 9,142  99 34 83 44 260  334 250 584 9,986	\$	Income (Loss)  11,076 2,992 2,614 16,682  2,401 1,140 987 263 4,791  18 (412) (394) 21,079  (917) (4,409)		(Loss) of Affiliates		Contributio  11,0 2,9 2,6 16,6  2,4 1,1 9 3 4,9

## Discussion and Reconciliation of Non-GAAP Measures

We believe the following measures are relevant and useful information to investors as they are part of AT&T's internal management reporting and planning processes and are important metrics that management uses to evaluate the operating performance of AT&T and its segments. Management also uses these measures as a method of comparing performance with that of many of our competitors. These measures should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with U.S. generally accepted accounting principles (GAAP).

#### FREE CASH FLOW

Free cash flow is defined as cash from operations minus capital expenditures. Free cash flow after dividends is defined as cash from operations minus capital expenditures and dividends on common and preferred shares. Free cash flow dividend payout ratio is defined as the percentage of dividends paid on common and preferred shares to free cash flow. We believe these metrics provide useful information to our investors because management views free cash flow as an important indicator of how much cash is generated by routine business operations, including capital expenditures, and makes decisions based on it. Management also views free cash flow as a measure of cash available to pay debt and return cash to shareowners.

Free Cash Flow and Fi	ree Cash ]	Flow Dividen	d Payout R	atio		
Dollars in millions						
		Second Qua	arter		Six-Month	Period
		2020	2019		2020	2019
Net cash provided by operating activities	\$	12,059 \$	14,284	\$	20,925 \$	25,336
Less: Capital expenditures		(4,466)	(5,472)		(9,432)	(10,654)
Free Cash Flow		7,593	8,812		11,493	14,682
Less: Dividends paid		(3,737)	(3,722)		(7,474)	(7,436)
Free Cash Flow after Dividends	\$	3,856 \$	5,090	\$	4,019 \$	7,246
Free Cash Flow Dividend Payout Ratio		49.2%	42.2%		65.0%	50.6%

#### **CASH PAID FOR CAPITAL INVESTMENT**

In connection with capital improvements, we negotiate with some of our vendors to obtain favorable payment terms of 120 days or more, referred to as vendor financing, which are excluded from capital expenditures and reported in accordance with GAAP as financing activities. We present an additional view of cash paid for capital investment to provide investors with a comprehensive view of cash used to invest in our networks, product developments and support systems.

Ca	Cash Paid for Capital Investment								
Dollars in millions									
		Second Qua	arter		Six-Month	Period			
	_	2020	2019		2020	2019			
Capital Expenditures	\$	(4,466) \$	(5,472)	\$	(9,432) \$	(10,654)			
Cash paid for vendor financing		(563)	(1,017)		(1,354)	(1,836)			
Cash paid for Capital Investment <sup>1</sup>	\$	(5,029) \$	(6,489)	\$	(10,786) \$	(12,490)			

<sup>&</sup>lt;sup>1</sup> Gross capital investment excludes FirstNet reimbursements of \$72 in the second quarter and \$79 for the first six months of 2020.

#### **EBITDA**

Our calculation of EBITDA, as presented, may differ from similarly titled measures reported by other companies. For AT&T, EBITDA excludes other income (expense) – net, and equity in net income (loss) of affiliates, as these do not reflect the operating results of our subscriber base or operations that are not under our control. Equity in net income (loss) of affiliates represents the proportionate share of the net income (loss) of affiliates in which we exercise significant influence, but do not control. Because we do not control these entities, management excludes these results when evaluating the performance of our primary operations. EBITDA also excludes interest expense and the provision for income taxes. Excluding these items eliminates the expenses associated with our capital and tax structures. Finally, EBITDA excludes depreciation and amortization in order to eliminate the impact of capital investments. EBITDA does not give effect to cash used for debt service requirements and thus does not reflect available funds for distributions, reinvestment or other discretionary uses. EBITDA is not presented as an alternative measure of operating results or cash flows from operations, as determined in accordance with U.S. generally accepted accounting principles (GAAP).

EBITDA service margin is calculated as EBITDA divided by service revenues.

When discussing our segment, business unit and supplemental results, EBITDA excludes equity in net income (loss) of affiliates, and depreciation and amortization from operating contribution.

These measures are used by management as a gauge of our success in acquiring, retaining and servicing subscribers because we believe these measures reflect AT&T's ability to generate and grow subscriber revenues while providing a high level of customer service in a cost-effective manner. Management also uses these measures as a method of comparing operating performance with that of many of its competitors. The financial and operating metrics which affect EBITDA include the key revenue and expense drivers for which management is responsible and upon which we evaluate performance.

We believe EBITDA Service Margin (EBITDA as a percentage of service revenues) to be a more relevant measure than EBITDA Margin (EBITDA as a percentage of total revenue) for our Mobility business unit operating margin. We also use wireless service revenues to calculate margin to facilitate comparison, both internally and externally with our wireless competitors, as they calculate their margins using wireless service revenues as well.

There are material limitations to using these non-GAAP financial measures. EBITDA, EBITDA margin and EBITDA service margin, as we have defined them, may not be comparable to similarly titled measures reported by other companies. Furthermore, these performance measures do not take into account certain significant items, including depreciation and amortization, interest expense, tax expense and equity in net income (loss) of affiliates. For market comparability, management analyzes performance measures that are similar in nature to EBITDA as we present it, and considering the economic effect of the excluded expense items independently as well as in connection with its analysis of net income as calculated in accordance with GAAP. EBITDA, EBITDA margin and EBITDA service margin should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with GAAP.

EBITDA, EBITI	OA Margin and	d EBITDA S	ervice Margin		
Dollars in millions					
		Second Q	uarter	Six-Month	Period
		2020	2019	2020	2019
Net Income	\$	1,563 \$	3,974 \$	6,526 \$	8,322
Additions:					
Income Tax Expense		935	1,099	2,237	2,122
Interest Expense		2,041	2,149	4,059	4,290
Equity in Net (Income) Loss of Affiliates		10	(40)	16	(33)
Other (Income) Expense - Net		(1,017)	318	(1,820)	32
Depreciation and amortization		7,285	7,101	14,507	14,307
EBITDA		10,817	14,601	25,525	29,040
Total Operating Revenues		40,950	44,957	83,729	89,784
Service Revenues		37,051	41,023	75,934	81,707
EBITDA Margin		26.4%	32.5%	30.5%	32.3%
EBITDA Service Margin		29.2%	35.6%	33.6%	35.5%

Segment and Business Unit EBIT	TDA, EBITD	A Margii	n an	d EBITDA	\ Ser	vice Margin		
Dollars in millions		G	10			Circ Manuala 1	Dania d	
		Second 2020	ı Qua	2019	_	Six-Month 1 2020	2019	
Communications Sommant		2020		2019		2020	2019	
Communications Segment	\$	0.113	¢.	0.671	•	16 215 6	17,700	
Operating Contribution Additions:	•	8,112	Þ	8,671	\$	16,315 \$	16,682	
Additions. Depreciation and amortization		4,639		4,584		9,274	9,142	
EBITDA		12,751		13,255		25,589	25,824	
EDITUA		12,/51		15,233		25,569	23,624	
Total Operating Revenues		33,592		35,267		67,841	70,436	
Operating Income Margin		24.1%		24.6%		24.0%	23.7%	
EBITDA Margin		38.0%		37.6%		37.7%	36.7%	
Mobility Operating Contribution	\$	5,805	•	5,767	\$	11,593 \$	11,076	
Additions:	J)	3,003	Φ	3,707	Ф	11,333	11,070	
Depreciation and amortization		2,012		2,003		4,057	4,016	
EBITDA		7,817		7,770		15,650	15,092	
Total Operating Revenues		17,149		17,292		34,551	34,655	
Service Revenues		13,669		13,824		27,637	27,453	
Operating Income Margin		33.9%		33.4%		33.6%	32.0%	
EBITDA Margin		45.6%		44.9%		45.3%	43.5%	
EBITDA Service Margin		57.2%		56.2%		56.6%	55.0%	
Entertainment Group								
Operating Contribution	\$	1,030	\$	1,514	\$	2,365 \$	2,992	
Additions:								
Depreciation and amortization		1,309		1,339		2,598	2,662	
EBITDA		2,339		2,853		4,963	5,654	
Total Operating Revenues		10,069		11,368		20,584	22,696	
Operating Income Margin		10.2%		13.3%		11.5%	13.2%	
EBITDA Margin		23.2%		25.1%		24.1%	24.9%	
EDIT DA Mai gili		23.2 /0		23.170		24.1 /0	24.970	
Business Wireline								
Operating Contribution	\$	1,277	\$	1,390	\$	2,357 \$	2,614	
Additions:								
Depreciation and amortization		1,318		1,242		2,619	2,464	
EBITDA		2,595		2,632		4,976	5,078	
Total Operating Revenues		6,374		6,607		12,706	13,085	
Operating Income Margin		20.0%		21.0%		18.6%	20.0%	
EBITDA Margin		40.7%		39.8%		39.2%	38.8%	

Segment and Business Unit EI	BITDA, EBITDA	A Margi	n an	d EBITDA	Sei	vice Marg	in
Dollars in millions							
		Second	d Qua	rter		Six-Mon	th Period
		2020		2019		2020	2019
WarnerMedia Segment							
Operating Contribution	\$	1,917	\$	2,350	\$	3,930	\$ 4,913
Additions:							
Equity in Net (Income) of Affiliates		(4)		(55)		(19)	(122)
Depreciation and amortization		167		104		330	260
EBITDA		2,080		2,399		4,241	5,051
Total Operating Revenues		6,814		8,835		14,662	17,640
Operating Income Margin		28.1%		26.0%		26.7%	27.2%
EBITDA Margin		30.5%		27.2%		28.9%	28.6%

Segment and Business Unit EBITD	A, EBITI	OA Margin an	d EBITDA	\ Sei	rvice Margin		
Dollars in millions		a 10			a: 16 1 B		
	_	Second Quarter			Six-Month P		
		2020	2019		2020	2019	
Latin America Segment							
Operating Contribution	\$	(201) \$	(209)	\$	(385) \$	(382)	
Additions:						(1.2)	
Equity in Net (Income) of Affiliates		(8)	(12)		(12)	(12)	
Depreciation and amortization		242	284		523	584	
EBITDA		33	63		126	190	
Total Operating Revenues		1,232	1,757		2,822	3,475	
Operating Income Margin		-17.0%	-12.6%		-14.1%	-11.3%	
EBITDA Margin		2.7%	3.6%		4.5%	5.5%	
Vrio							
Operating Contribution	\$	(28) \$	(2)	\$	(67) \$	30	
Additions:		( -) +	( )		(- ) ,		
Equity in Net (Income) of Affiliates		(8)	(12)		(12)	(12)	
Depreciation and amortization		127	165		274	334	
EBITDA		91	151		195	352	
Total Operating Revenues		752	1,032		1,639	2,099	
Operating Income Margin		-4.8%	-1.4%		-4.8%	0.9%	
EBITDA Margin		12.1%	14.6%		11.9%	16.8%	
Mexico							
Operating Contribution	\$	(173) \$	(207)	\$	(318) \$	(412)	
Additions:							
Equity in Net (Income) Loss of Affiliates		-	- 110		-	-	
Depreciation and amortization		115	119		249	250	
EBITDA		(58)	(88)		(69)	(162)	
Total Operating Revenues		480	725		1,183	1,376	
Operating Income Margin		-36.0%	-28.6%		-26.9%	-29.9%	
EBITDA Margin		-12.1%	-12.1%		-5.8%	-11.8%	

#### **ADJUSTING ITEMS**

Adjusting items include revenues and costs we consider non-operational in nature, such as items arising from asset acquisitions or dispositions. We also adjust for net actuarial gains or losses associated with our pension and postemployment benefit plans due to the often-significant impact on our results (we immediately recognize this gain or loss in the income statement, pursuant to our accounting policy for the recognition of actuarial gains and losses). Consequently, our adjusted results reflect an expected return on plan assets rather than the actual return on plan assets, as included in the GAAP measure of income.

The tax impact of adjusting items is calculated using the effective tax rate during the quarter except for adjustments that, given their magnitude, can drive a change in the effective tax rate, in these cases we use the actual tax expense or combined marginal rate of approximately 25%.

Adj	usting ]	[tems			
Dollars in millions					
		Second Qu	ıarter	Six-Month	Period
		2020	2019	2020	2019
Operating Revenues					
Time Warner merger adjustment	\$	- \$	30	\$ - \$	72
Adjustments to Operating Revenues		-	30	-	72
Operating Expenses					
Time Warner and other merger costs		211	316	393	389
Employee separation costs and benefit-related (gain) loss <sup>1</sup>		765	94	884	342
Impairments		2,319	-	2,442	-
Gain on spectrum transaction		-	-	(900)	-
Adjustments to Operations and Support Expenses		3,295	410	2,819	731
Amortization of intangible assets		2,145	1,959	4,201	3,948
Adjustments to Operating Expenses		5,440	2,369	7,020	4,679
Other					
Gain on sale of investments -net		-	(638)	-	(638)
Debt redemptions, impairments and other adjustments		293	140	407	351
Employee benefit related (gain) loss <sup>1,2</sup>		(161)	1,699	42	2,131
Adjustments to Income Before Income Taxes		5,572	3,600	7,469	6,595
Tax impact of adjustments		749	779	1,143	1,428
Tax-related items		-	-	-	141
Impairment attributable to noncontrolling interest		105	-	105	-
Adjustments to Net Income	\$	4,718 \$	2,821	\$ 6,221 \$	5,026

Total holding gains on benefit-related investments were approximately \$300 million in the second quarter, and flat for the first six months of 2020.

Adjusted Operating Income, Adjusted Operating Income Margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted EBITDA service margin and Adjusted diluted EPS are non-GAAP financial measures calculated by excluding from operating revenues, operating expenses and income tax expense certain significant items that are non-operational or non-recurring in nature, including dispositions and merger integration and transaction costs, actuarial gains and losses, significant abandonments and impairment, severance and other material gains and losses. Management believes that these measures provide relevant and useful information to investors and other users of our financial data in evaluating the effectiveness of our operations and underlying business trends.

Adjusted Operating Revenues, Adjusted Operating Income, Adjusted Operating Income Margin, Adjusted EBITDA, Adjusted EBITDA margin, Adjusted EBITDA service margin and Adjusted diluted EPS should be considered in addition to, but not as a substitute for, other measures of financial performance reported in accordance with GAAP. AT&T's calculation of Adjusted items, as presented, may differ from similarly titled measures reported by other companies.

<sup>&</sup>lt;sup>2</sup> Includes holding (gains) losses on benefit-related investments in 2020 and an actuarial loss on our pension plan in 2019.

Adjusted Operating Income, Adjusted Operating Income Margin,												
Adjusted EBITDA, Adjusted EBITDA Margin and Adjusted EBITDA Service Margin												
Dollars in millions												
		Secon	nd Quarter	Six-Mo	onth Period							
		2020	2019	2020	2019							
Operating Income	\$	3,532	\$ 7,500	\$ 11,018	\$ 14,733							
Adjustments to Operating Revenues		-	30	-	72							
Adjustments to Operating Expenses		5,440	2,369	7,020	4,679							
Adjusted Operating Income		8,972	9,899	18,038	19,484							
EBITDA		10,817	14,601	25,525	29,040							
Adjustments to Operating Revenues		_	30	-	72							
Adjustments to Operations and Support Expenses		3,295	410	2,819	731							
Adjusted EBITDA		14,112	15,041	28,344	29,843							
Total Operating Revenues		40,950	44,957	83,729	89,784							
Adjustments to Operating Revenues		-	30	-	72							
Total Adjusted Operating Revenue		40,950	44,987	83,729	89,856							
Service Revenues		37,051	41,023	75,934	81,707							
Adjustments to Service Revenues		-	30	-	72							
Adjusted Service Revenue		37,051	41,053	75,934	81,779							
Operating Income Margin		8.6%	16.7%	13.2%	16.4%							
Adjusted Operating Income Margin		21.9%	22.0%	21.5%	21.7%							
Adjusted EBITDA Margin		34.5%	33.4%	33.9%	33.2%							
Adjusted EBITDA Service Margin		38.1%	36.6%	37.3%	36.5%							

Adjuste	d Dil	uted EPS					
	_	Secon	nd Qı		_	Six-Month	
D:1-4-1 F: D Cl (EDC)	Ø.	2020	ø	2019	<b>₽</b>	2020	2019
Diluted Earnings Per Share (EPS) Amortization of intangible assets	\$	0.17 0.24	<b>3</b>	0.51 0.21	\$	0.81 \$ 0.46	1.06 0.42
Merger integration items		0.02		0.05		0.04	0.07
(Gain) loss on sale of assets, impairments							
and other adjustments		0.08		(0.06)		0.02	(0.01)
Actuarial (gain) loss		-		0.18		-	0.23
Impairments		0.32		-		0.34	-
Tax-related items		-		-		-	(0.02)
Adjusted EPS	\$	0.83	\$	0.89	\$	1.67 \$	1.75
Year-over-year growth - Adjusted		-6.7%				-4.6%	
Weighted Average Common Shares Outstanding with Dilution (000,000)		7,170		7,353		7,192	7,347

#### **CONSTANT CURRENCY**

Constant Currency is a non-GAAP financial measure that management uses to evaluate the operating performance of certain international subsidiaries by excluding or otherwise adjusting for the impact of changes in foreign currency exchange rates between comparative periods. We believe constant currency enhances comparison and is useful to investors to evaluate the performance of our business without taking into account the impact of changes to the foreign exchange rates to which our business is subject. To compute our constant currency results, we multiply or divide, as appropriate, our current year U.S. dollar results by the current year average foreign exchange rates and then multiply or divide, as appropriate, those amounts by the prior year average foreign exchange rates. In calculating amounts on a constant currency basis, for our Vrio business unit, we exclude our Venezuela subsidiary in light of the hyperinflationary conditions in Venezuela, which we do not believe are representative of the macroeconomics of the rest of the region in which we operate.

Constan	t Currency		
Dollars in millions			
		Second Quarter	
	_	2020	2019
AT&T Inc.			
Total Operating Revenues	\$	40,950 \$	44,957
Exclude Venezuela		(2)	(8)
Impact of foreign exchange translation		440	-
Operating Revenues on Constant Currency Basis		41,388	44,949
Year-over-year growth		-7.9%	
Adjusted EBITDA		14,112	15,041
Exclude Venezuela		(3)	2
Impact of foreign exchange translation		112	-
Adjusted EBITDA on Constant Currency Basis		14,221	15,043
Year-over-year growth		-5.5%	
WarnerMedia Segment			
Total Operating Revenues	\$	6,814 \$	8,835
Impact of foreign exchange translation		81	-
WarnerMedia Operating Revenues on Constant Currency Basis		6,895	8,835
Year-over-year growth		-22.0%	
EBITDA		2,080	2,399
Impact of foreign exchange translation		39	-
WarnerMedia EBITDA on Constant Currency Basis		2,119	2,399
Year-over-year growth		-11.7%	
Latin America Segment			
Total Operating Revenues	\$	1,232 \$	1,757
Exclude Venezuela		(2)	(8)
Impact of foreign exchange translation		359	-
Latin America Operating Revenues on Constant Currency Basis		1,589	1,749
Year-over-year growth		-9.1%	
EBITDA		33	63
Exclude Venezuela		(3)	2
Impact of foreign exchange translation		73	-
Latin America EBITDA on Constant Currency Basis		103	65
Year-over-year growth		58.5%	

#### **NET DEBT TO ADJUSTED EBITDA**

Net Debt to EBITDA ratios are non-GAAP financial measures frequently used by investors and credit rating agencies and management believes these measures provide relevant and useful information to investors and other users of our financial data. Our Net Debt to Adjusted EBITDA ratio is calculated by dividing the Net Debt by the sum of the most recent four quarters Adjusted EBITDA. Net Debt is calculated by subtracting cash and cash equivalents and certificates of deposit and time deposits that are greater than 90 days, from the sum of debt maturing within one year and long-term debt.

Net Debt to Adjusted EBITDA											
Dollars in millions											
	_			Three Mo	onth	is Ended					
		Sept 30,		Dec. 31,		March 31,		June 30,	Fo	ur Quarters	
		2019 <sup>1</sup>		2019 <sup>1</sup>		2019 <sup>1</sup>		2020		(	
Adjusted EBITDA <sup>2</sup>	\$	15,079	\$	14,365	\$	14,232	\$	14,112	\$	57,788	
End-of-period current debt										15,576	
End-of-period long-term debt										153,388	
Total End-of-Period Debt										168,964	
Less: Cash and Cash Equivalents										16,941	
Net Debt Balance										152,023	
Annualized Net Debt to Adjusted EBITDA Ratio		_								2.631	

As reported in AT&T's Form 8-K filed October 28, 2019, January 29, 2020, and April 22, 2020.

<sup>&</sup>lt;sup>2</sup> Includes the purchase accounting reclassification of released content amortization of \$108 million, \$102 million, \$69 million and \$75 million in the four quarters presented, respectively.

OF NON-GAAP MEASURES

#### **SUPPLEMENTAL OPERATIONAL MEASURES**

We provide a supplemental discussion of our business solutions operations that is calculated by combining our Mobility and Business Wireline operating units, and then adjusting to remove non-business operations. The following table presents a reconciliation of our supplemental Business Solutions results.

		S	upp	lemental Opera	tiona	al Measure									
						Second	ond Quarter								
			Ju	ne 30, 2020			June 30, 2019								
		Bu	iness			Business				Business		Βι	usiness		
	Mobility	Wi	eline	Adjustment	s <sup>1</sup>	Solutions	_	Mobility	7	Wireline	Adjustments <sup>1</sup>	Sol	lutions		
Operating Revenues															
Wireless service	\$ 13,669	\$	-	\$ (11,78	5) \$	1,884		\$ 13,824	\$	-	\$ (11,943)	\$	1,881		
Strategic and managed services	-	3	,943		-	3,943		-		3,834	-		3,834		
Legacy voice and data services	-	2	,067		-	2,067		-		2,324	-		2,324		
Other services and equipment	-		364		-	364		-		449	-		449		
Wireless equipment	3,480		-	(2,89	5)	585		3,468		-	(2,851)		617		
Total Operating Revenues	17,149	(	,374	(14,68	0)	8,843		17,292		6,607	(14,794)		9,105		
Operating Expenses															
Operations and support	9,332	3	,779	(7,68	7)	5,424		9,522		3,975	(7,985)		5,512		
EBITDA	7,817	2	,595	(6,99	3)	3,419		7,770		2,632	(6,809)		3,593		
Depreciation and amortization	2,012	1	,318	(1,69	3)	1,637		2,003		1,242	(1,700)		1,545		
Total Operating Expenses	11,344	5	,097	(9,38	0)	7,061		11,525		5,217	(9,685)		7,057		
Operating Income	5,805	1	,277	(5,30	0)	1,782		5,767		1,390	(5,109)		2,048		
Equity in Net Income (Loss) of Affiliates	-		-		-	-		-		-	-		-		
Operating Contribution	\$ 5,805	\$ 1	,277	\$ (5,30	0) \$	1,782		\$ 5,767	\$	1,390	\$ (5,109)	\$	2,048		

<sup>&</sup>lt;sup>1</sup> Non-business wireless reported in the Communication segment under the Mobility business unit.

			Supplem	ental Operation	al Measure								
		Six-Month Period											
	· ·		June 30	, 2020				June 30	2019				
			Business		Business			Business		Business			
		Mobility	Wireline	Adjustments <sup>1</sup>	Solutions		Mobility	Wireline	Adjustments <sup>1</sup>	Solutions			
Operating Revenues													
Wireless service	\$	27,637 \$	- \$	(23,804) \$	3,833	\$	27,453 \$	- \$	(23,795) \$	3,658			
Strategic and managed services		-	7,822	-	7,822		-	7,613	-	7,613			
Legacy voice and data services		-	4,196	-	4,196		-	4,721	-	4,721			
Other services and equipment		-	688	-	688		-	751	-	751			
Wireless equipment		6,914	-	(5,619)	1,295		7,202	-	(5,995)	1,207			
Total Operating Revenues		34,551	12,706	(29,423)	17,834		34,655	13,085	(29,790)	17,950			
Operating Expenses													
Operations and support		18,901	7,730	(15,497)	11,134		19,563	8,007	(16,444)	11,126			
EBITDA		15,650	4,976	(13,926)	6,700		15,092	5,078	(13,346)	6,824			
Depreciation and amortization		4,057	2,619	(3,414)	3,262		4,016	2,464	(3,410)	3,070			
Total Operating Expenses		22,958	10,349	(18,911)	14,396		23,579	10,471	(19,854)	14,196			
Operating Income		11,593	2,357	(10,512)	3,438		11,076	2,614	(9,936)	3,754			
Equity in Net Income (Loss) of Affiliates		-	-	-	-		-	-	-	-			
Operating Contribution	\$	11,593 \$	2,357 \$	(10,512) \$	3,438	\$	11,076 \$	2,614 \$	(9,936) \$	3,754			

Non-business wireless reported in the Communication segment under the Mobility business unit. Results have been recast to conform to the current period's classification.